

Application for Recognition of Exemption Under Section 501(c)(3) of the Internal Revenue Code

OMB No. 1545-0056

Note: If exempt status is approved, this application will be open for public inspection.

Use the instructions to complete this application and for a definition of all **bold** items. For additional help, call IRS Exempt Organizations Customer Account Services toll-free at 1-877-829-5500. Visit our website at www.irs.gov for forms and publications. If the required information and documents are not submitted with payment of the appropriate user fee, the application may be returned to you.

Attach additional sheets to this application if you need more space to answer fully. Put your name and EIN on each sheet and identify each answer by Part and line number. Complete Parts I - XI of Form 1023 and submit only those Schedules (A through H) that apply to you.

Part I Identification of Applicant

1 Full name of organization (exactly as it appears in your organizing document) Turning Point USA, NFP		2 c/o Name (if applicable)
3 Mailing address (Number and street) (see instructions) 217 1/2 E. Illinois St.	Room/Suite	4 Employer Identification Number (EIN) 80-0835023
City or town, state or country, and ZIP + 4 Lemont, IL 60439		5 Month the annual accounting period ends (01 - 12) 06
6 Primary contact (officer, director, trustee, or authorized representative) a Name: Sally R. Wagenmaker		b Phone: 312-626-1600 c Fax: (optional) 312-626-1610
7 Are you represented by an authorized representative, such as an attorney or accountant? If "Yes," provide the authorized representative's name, and the name and address of the authorized representative's firm. Include a completed Form 2848, <i>Power of Attorney and Declaration of Representative</i> , with your application if you would like us to communicate with your representative. <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No		
8 Was a person who is not one of your officers, directors, trustees, employees, or an authorized representative listed in line 7, paid, or promised payment, to help plan, manage, or advise you about the structure or activities of your organization, or about your financial or tax matters? If "Yes," provide the person's name, the name and address of the person's firm, the amounts paid or promised to be paid, and describe that person's role. <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No		
9a Organization's website: www.turningpointusa.net		
b Organization's email: (optional)		
10 Certain organizations are not required to file an information return (Form 990 or Form 990-EZ). If you are granted tax-exemption, are you claiming to be excused from filing Form 990 or Form 990-EZ? If "Yes," explain. See the instructions for a description of organizations not required to file Form 990 or Form 990-EZ. <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No		
11 Date incorporated if a corporation, or formed, if other than a corporation. (MM/DD/YYYY) 07 / 23 / 12		
12 Were you formed under the laws of a foreign country ? If "Yes," state the country. <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No		

Part II Organizational Structure

You must be a corporation (including a limited liability company), an unincorporated association, or a trust to be tax exempt. (See instructions.) **DO NOT file this form unless you can check "Yes" on lines 1, 2, 3, or 4.**

- 1** Are you a **corporation**? If "Yes," attach a copy of your articles of incorporation showing **certification of filing** with the appropriate state agency. Include copies of any amendments to your articles and be sure they also show state filing certification. **See Articles of Incorporation ("AOI") at Exhibit A** ☒ **Yes** ☐ **No**
- 2** Are you a **limited liability company (LLC)**? If "Yes," attach a copy of your articles of organization showing certification of filing with the appropriate state agency. Also, if you adopted an operating agreement, attach a copy. Include copies of any amendments to your articles and be sure they show state filing certification. Refer to the instructions for circumstances when an LLC should not file its own exemption application. ☐ **Yes** ☒ **No**
- 3** Are you an **unincorporated association**? If "Yes," attach a copy of your articles of association, constitution, or other similar organizing document that is dated and includes at least two signatures. Include signed and dated copies of any amendments. ☐ **Yes** ☒ **No**
- 4a** Are you a **trust**? If "Yes," attach a signed and dated copy of your trust agreement. Include signed and dated copies of any amendments. ☐ **Yes** ☒ **No**
- b** Have you been funded? If "No," explain how you are formed without anything of value placed in trust. ☐ **Yes** ☐ **No**
- 5** Have you adopted **bylaws**? If "Yes," attach a current copy showing date of adoption. If "No," explain how your officers, directors, or trustees are selected. **See attached Bylaws at Exhibit A** ☒ **Yes** ☐ **No**

Part III Required Provisions in Your Organizing Document

The following questions are designed to ensure that when you file this application, your organizing document contains the required provisions to meet the organizational test under section 501(c)(3). Unless you can check the boxes in both lines 1 and 2, your organizing document does not meet the organizational test. **DO NOT file this application until you have amended your organizing document.** Submit your original and amended organizing documents (showing state filing certification if you are a corporation or an LLC) with your application.

- 1** Section 501(c)(3) requires that your organizing document state your exempt purpose(s), such as charitable, religious, educational, and/or scientific purposes. Check the box to confirm that your organizing document meets this requirement. Describe specifically where your organizing document meets this requirement, such as a reference to a particular article or section in your organizing document. Refer to the instructions for exempt purpose language. Location of Purpose Clause (Page, Article, and Paragraph): **See Article 4 of AOI at Exhibit A** ☒
- 2a** Section 501(c)(3) requires that upon dissolution of your organization, your remaining assets must be used exclusively for exempt purposes, such as charitable, religious, educational, and/or scientific purposes. Check the box on line 2a to confirm that your organizing document meets this requirement by express provision for the distribution of assets upon dissolution. If you rely on state law for your dissolution provision, do not check the box on line 2a and go to line 2c. ☒
- 2b** If you checked the box on line 2a, specify the location of your dissolution clause (Page, Article, and Paragraph). Do not complete line 2c if you checked box 2a. **See Article 5, Paragraph 5 of AOI at Exhibit A.**
- 2c** See the instructions for information about the operation of state law in your particular state. Check this box if you rely on operation of state law for your dissolution provision and indicate the state: ☐

Part IV Narrative Description of Your Activities **See Exhibit B, Part IV, Narrative.**

Using an attachment, describe your *past*, *present*, and *planned* activities in a narrative. If you believe that you have already provided some of this information in response to other parts of this application, you may summarize that information here and refer to the specific parts of the application for supporting details. You may also attach representative copies of newsletters, brochures, or similar documents for supporting details to this narrative. Remember that if this application is approved, it will be open for public inspection. Therefore, your narrative description of activities should be thorough and accurate. Refer to the instructions for information that must be included in your description.

Part V Compensation and Other Financial Arrangements With Your Officers, Directors, Trustees, Employees, and Independent Contractors

- 1a** List the names, titles, and mailing addresses of all of your officers, directors, and trustees. For each person listed, state their total annual **compensation**, or proposed compensation, for all services to the organization, whether as an officer, employee, or other position. Use actual figures, if available. Enter "none" if no compensation is or will be paid. If additional space is needed, attach a separate sheet. Refer to the instructions for information on what to include as compensation.

Name	Title	Mailing address	Compensation amount (annual actual or estimated)
See Attached Exhibit B at Part V			0

Part V Compensation and Other Financial Arrangements With Your Officers, Directors, Trustees, Employees, and Independent Contractors (Continued)

- b** List the names, titles, and mailing addresses of each of your five highest compensated employees who receive or will receive compensation of more than \$50,000 per year. Use the actual figure, if available. Refer to the instructions for information on what to include as compensation. Do not include officers, directors, or trustees listed in line 1a.

Name	Title	Mailing address	Compensation amount (annual actual or estimated)
None			

- c** List the names, names of businesses, and mailing addresses of your five highest compensated independent contractors that receive or will receive compensation of more than \$50,000 per year. Use the actual figure, if available. Refer to the instructions for information on what to include as compensation.

Name	Title	Mailing address	Compensation amount (annual actual or estimated)
None			

The following "Yes" or "No" questions relate to *past, present, or planned* relationships, transactions, or agreements with your officers, directors, trustees, highest compensated employees, and highest compensated independent contractors listed in lines 1a, 1b, and 1c.

- 2a** Are any of your officers, directors, or trustees **related** to each other through **family or business relationships**? If "Yes," identify the individuals and explain the relationship. ☐ Yes ☒ No
- b** Do you have a business relationship with any of your officers, directors, or trustees other than through their position as an officer, director, or trustee? If "Yes," identify the individuals and describe the business relationship with each of your officers, directors, or trustees. ☐ Yes ☒ No
- c** Are any of your officers, directors, or trustees related to your highest compensated employees or highest compensated independent contractors listed on lines 1b or 1c through family or business relationships? If "Yes," identify the individuals and explain the relationship. ☐ Yes ☒ No

- 3a** For each of your officers, directors, trustees, highest compensated employees, and highest compensated independent contractors listed on lines 1a, 1b, or 1c, attach a list showing their name, qualifications, average hours worked, and duties. **See Exhibit B, Section V**

- b** Do any of your officers, directors, trustees, highest compensated employees, and highest compensated independent contractors listed on lines 1a, 1b, or 1c receive compensation from any other organizations, whether tax exempt or taxable, that are related to you through **common control**? If "Yes," identify the individuals, explain the relationship between you and the other organization, and describe the compensation arrangement. ☐ Yes ☒ No

- 4** In establishing the compensation for your officers, directors, trustees, highest compensated employees, and highest compensated independent contractors listed on lines 1a, 1b, and 1c, the following practices are recommended, although they are not required to obtain exemption. Answer "Yes" to all the practices you use.

- a** Do you or will the individuals that approve compensation arrangements follow a conflict of interest policy? ☒ Yes ☐ No
- b** Do you or will you approve compensation arrangements in advance of paying compensation? ☒ Yes ☐ No
- c** Do you or will you document in writing the date and terms of approved compensation arrangements? ☒ Yes ☐ No

Part V Compensation and Other Financial Arrangements With Your Officers, Directors, Trustees, Employees, and Independent Contractors (Continued)

- d** Do you or will you record in writing the decision made by each individual who decided or voted on compensation arrangements? ☒ **Yes** ☐ **No**
- e** Do you or will you approve compensation arrangements based on information about compensation paid by **similarly situated** taxable or tax-exempt organizations for similar services, current compensation surveys compiled by independent firms, or actual written offers from similarly situated organizations? Refer to the instructions for Part V, lines 1a, 1b, and 1c, for information on what to include as compensation. ☒ **Yes** ☐ **No**
- f** Do you or will you record in writing both the information on which you relied to base your decision and its source? ☒ **Yes** ☐ **No**
- g** If you answered "No" to any item on lines 4a through 4f, describe how you set compensation that is **reasonable** for your officers, directors, trustees, highest compensated employees, and highest compensated independent contractors listed in Part V, lines 1a, 1b, and 1c.

- 5a** Have you adopted a **conflict of interest policy** consistent with the sample conflict of interest policy in Appendix A to the instructions? If "Yes," provide a copy of the policy and explain how the policy has been adopted, such as by resolution of your governing board. If "No," answer lines 5b and 5c. ☒ **Yes** ☐ **No**

b What procedures will you follow to assure that persons who have a conflict of interest will not have influence over you for setting their own compensation?

See Addendum B
of Bylaws at Exhibit A

c What procedures will you follow to assure that persons who have a conflict of interest will not have influence over you regarding business deals with themselves?

Note: A conflict of interest policy is recommended though it is not required to obtain exemption. Hospitals, see Schedule C, Section I, line 14.

- 6a** Do you or will you compensate any of your officers, directors, trustees, highest compensated employees, and highest compensated independent contractors listed in lines 1a, 1b, or 1c through **non-fixed payments**, such as discretionary bonuses or revenue-based payments? If "Yes," describe all non-fixed compensation arrangements, including how the amounts are determined, who is eligible for such arrangements, whether you place a limitation on total compensation, and how you determine or will determine that you pay no more than reasonable compensation for services. Refer to the instructions for Part V, lines 1a, 1b, and 1c, for information on what to include as compensation. ☐ **Yes** ☒ **No**
- b** Do you or will you compensate any of your employees, other than your officers, directors, trustees, or your five highest compensated employees who receive or will receive compensation of more than \$50,000 per year, through non-fixed payments, such as discretionary bonuses or revenue-based payments? If "Yes," describe all non-fixed compensation arrangements, including how the amounts are or will be determined, who is or will be eligible for such arrangements, whether you place or will place a limitation on total compensation, and how you determine or will determine that you pay no more than reasonable compensation for services. Refer to the instructions for Part V, lines 1a, 1b, and 1c, for information on what to include as compensation. ☐ **Yes** ☒ **No**

- 7a** Do you or will you purchase any goods, services, or assets from any of your officers, directors, trustees, highest compensated employees, or highest compensated independent contractors listed in lines 1a, 1b, or 1c? If "Yes," describe any such purchase that you made or intend to make, from whom you make or will make such purchases, how the terms are or will be negotiated at **arm's length**, and explain how you determine or will determine that you pay no more than **fair market value**. Attach copies of any written contracts or other agreements relating to such purchases. ☐ **Yes** ☒ **No**

- b** Do you or will you sell any goods, services, or assets to any of your officers, directors, trustees, highest compensated employees, or highest compensated independent contractors listed in lines 1a, 1b, or 1c? If "Yes," describe any such sales that you made or intend to make, to whom you make or will make such sales, how the terms are or will be negotiated at **arm's length**, and explain how you determine or will determine you are or will be paid at least fair market value. Attach copies of any written contracts or other agreements relating to such sales. ☐ **Yes** ☒ **No**

- 8a** Do you or will you have any leases, contracts, loans, or other agreements with your officers, directors, trustees, highest compensated employees, or highest compensated independent contractors listed in lines 1a, 1b, or 1c? If "Yes," provide the information requested in lines 8b through 8f. ☐ **Yes** ☒ **No**

b Describe any written or oral arrangements that you made or intend to make.

c Identify with whom you have or will have such arrangements.

d Explain how the terms are or will be negotiated at **arm's length**.

e Explain how you determine you pay no more than fair market value or you are paid at least fair market value.

f Attach copies of any signed leases, contracts, loans, or other agreements relating to such arrangements.

- 9a** Do you or will you have any leases, contracts, loans, or other agreements with any organization in which any of your officers, directors, or trustees are also officers, directors, or trustees, or in which any individual officer, director, or trustee owns more than a 35% interest? If "Yes," provide the information requested in lines 9b through 9f. ☐ **Yes** ☒ **No**

Part V Compensation and Other Financial Arrangements With Your Officers, Directors, Trustees, Employees, and Independent Contractors (Continued)

- b Describe any written or oral arrangements you made or intend to make.
- c Identify with whom you have or will have such arrangements.
- d Explain how the terms are or will be negotiated at arm's length.
- e Explain how you determine or will determine you pay no more than fair market value or that you are paid at least fair market value.
- f Attach a copy of any signed leases, contracts, loans, or other agreements relating to such arrangements.

Part VI Your Members and Other Individuals and Organizations That Receive Benefits From You

The following "Yes" or "No" questions relate to goods, services, and funds you provide to individuals and organizations as part of your activities. Your answers should pertain to *past, present, and planned* activities. (See instructions.)

- 1a In carrying out your exempt purposes, do you provide goods, services, or funds to individuals? If ☒ Yes ☐ No
"Yes," describe each program that provides goods, services, or funds to individuals. **See Part IV, Section C & D at Exhibit B**
- b In carrying out your exempt purposes, do you provide goods, services, or funds to organizations? If ☐ Yes ☒ No
"Yes," describe each program that provides goods, services, or funds to organizations. **See Part IV, Section C & D at Exhibit B**
- 2 Do any of your programs limit the provision of goods, services, or funds to a specific individual or group of specific individuals? For example, answer "Yes," if goods, services, or funds are provided only for a particular individual, your members, individuals who work for a particular employer, or graduates of a particular school. If "Yes," explain the limitation and how recipients are selected for each program. ☐ Yes ☒ No
- 3 Do any individuals who receive goods, services, or funds through your programs have a family or business relationship with any officer, director, trustee, or with any of your highest compensated employees or highest compensated independent contractors listed in Part V, lines 1a, 1b, and 1c? If "Yes," explain how these related individuals are eligible for goods, services, or funds. ☐ Yes ☒ No

Part VII Your History

The following "Yes" or "No" questions relate to your history. (See instructions.)

- 1 Are you a **successor** to another organization? Answer "Yes," if you have taken or will take over the activities of another organization; you took over 25% or more of the fair market value of the net assets of another organization; or you were established upon the conversion of an organization from for-profit to non-profit status. If "Yes," complete Schedule G. ☐ Yes ☒ No
- 2 Are you submitting this application more than 27 months after the end of the month in which you were legally formed? If "Yes," complete Schedule E. ☐ Yes ☒ No

Part VIII Your Specific Activities

The following "Yes" or "No" questions relate to specific activities that you may conduct. Check the appropriate box. Your answers should pertain to *past, present, and planned* activities. (See instructions.)

- 1 Do you support or oppose candidates in **political campaigns** in any way? If "Yes," explain. ☐ Yes ☒ No
- 2a Do you attempt to **influence legislation**? If "Yes," explain how you attempt to influence legislation and complete line 2b. If "No," go to line 3a. ☐ Yes ☒ No
- b Have you made or are you making an **election** to have your legislative activities measured by expenditures by filing Form 5768? If "Yes," attach a copy of the Form 5768 that was already filed or attach a completed Form 5768 that you are filing with this application. If "No," describe whether your attempts to influence legislation are a substantial part of your activities. Include the time and money spent on your attempts to influence legislation as compared to your total activities. ☐ Yes ☒ No
- 3a Do you or will you operate bingo or **gaming** activities? If "Yes," describe who conducts them, and list all revenue received or expected to be received and expenses paid or expected to be paid in operating these activities. **Revenue and expenses** should be provided for the time periods specified in Part IX, Financial Data. ☐ Yes ☒ No
- b Do you or will you enter into contracts or other agreements with individuals or organizations to conduct bingo or gaming for you? If "Yes," describe any written or oral arrangements that you made or intend to make, identify with whom you have or will have such arrangements, explain how the terms are or will be negotiated at arm's length, and explain how you determine or will determine you pay no more than fair market value or you will be paid at least fair market value. Attach copies or any written contracts or other agreements relating to such arrangements. ☐ Yes ☒ No
- c List the states and local jurisdictions, including Indian Reservations, in which you conduct or will conduct gaming or bingo.

Part VIII Your Specific Activities (Continued)

4a Do you or will you undertake **fundraising**? If "Yes," check all the fundraising programs you do or will conduct. (See instructions.) ☒ **Yes** ☐ **No**

- | | |
|---|--|
| <input checked="" type="checkbox"/> mail solicitations | <input checked="" type="checkbox"/> phone solicitations |
| <input checked="" type="checkbox"/> email solicitations | <input checked="" type="checkbox"/> accept donations on your website |
| <input checked="" type="checkbox"/> personal solicitations | <input type="checkbox"/> receive donations from another organization's website |
| <input type="checkbox"/> vehicle, boat, plane, or similar donations | <input type="checkbox"/> government grant solicitations |
| <input checked="" type="checkbox"/> foundation grant solicitations | <input type="checkbox"/> Other |

Attach a description of each fundraising program.

b Do you or will you have written or oral contracts with any individuals or organizations to raise funds for you? If "Yes," describe these activities. Include all revenue and expenses from these activities and state who conducts them. Revenue and expenses should be provided for the time periods specified in Part IX, Financial Data. Also, attach a copy of any contracts or agreements. ☐ **Yes** ☒ **No**

c Do you or will you engage in fundraising activities for other organizations? If "Yes," describe these arrangements. Include a description of the organizations for which you raise funds and attach copies of all contracts or agreements. ☐ **Yes** ☒ **No**

d List all states and local jurisdictions in which you conduct fundraising. For each state or local jurisdiction listed, specify whether you fundraise for your own organization, you fundraise for another organization, or another organization fundraises for you. **Illinois**

e Do you or will you maintain separate accounts for any contributor under which the contributor has the right to advise on the use or distribution of funds? Answer "Yes" if the donor may provide advice on the types of investments, distributions from the types of investments, or the distribution from the donor's contribution account. If "Yes," describe this program, including the type of advice that may be provided and submit copies of any written materials provided to donors. ☐ **Yes** ☒ **No**

5 Are you **affiliated** with a governmental unit? If "Yes," explain. ☐ **Yes** ☒ **No**

6a Do you or will you engage in **economic development**? If "Yes," describe your program. ☐ **Yes** ☒ **No**

b Describe in full who benefits from your economic development activities and how the activities promote exempt purposes.

7a Do or will persons other than your employees or volunteers **develop** your facilities? If "Yes," describe each facility, the role of the developer, and any business or family relationship(s) between the developer and your officers, directors, or trustees. ☐ **Yes** ☒ **No**

b Do or will persons other than your employees or volunteers **manage** your activities or facilities? If "Yes," describe each activity and facility, the role of the manager, and any business or family relationship(s) between the manager and your officers, directors, or trustees. ☐ **Yes** ☒ **No**

c If there is a business or family relationship between any manager or developer and your officers, directors, or trustees, identify the individuals, explain the relationship, describe how contracts are negotiated at arm's length so that you pay no more than fair market value, and submit a copy of any contracts or other agreements.

8 Do you or will you enter into **joint ventures**, including partnerships or **limited liability companies** treated as partnerships, in which you share profits and losses with partners other than section 501(c)(3) organizations? If "Yes," describe the activities of these joint ventures in which you participate. ☐ **Yes** ☒ **No**

9a Are you applying for exemption as a childcare organization under section 501(k)? If "Yes," answer lines 9b through 9d. If "No," go to line 10. ☐ **Yes** ☒ **No**

b Do you provide child care so that parents or caretakers of children you care for can be **gainfully employed** (see instructions)? If "No," explain how you qualify as a childcare organization described in section 501(k). ☐ **Yes** ☐ **No**

c Of the children for whom you provide child care, are 85% or more of them cared for by you to enable their parents or caretakers to be gainfully employed (see instructions)? If "No," explain how you qualify as a childcare organization described in section 501(k). ☐ **Yes** ☐ **No**

d Are your services available to the general public? If "No," describe the specific group of people for whom your activities are available. Also, see the instructions and explain how you qualify as a childcare organization described in section 501(k). ☐ **Yes** ☐ **No**

10 Do you or will you publish, own, or have rights in music, literature, tapes, artworks, choreography, scientific discoveries, or other **intellectual property**? If "Yes," explain. Describe who owns or will own any copyrights, patents, or trademarks, whether fees are or will be charged, how the fees are determined, and how any items are or will be produced, distributed, and marketed. ☒ **Yes** ☐ **No**

See Part IV, Section H, at Exhibit B

Part VIII Your Specific Activities (Continued)

- 11** Do you or will you accept contributions of: real property; conservation easements; closely held securities; intellectual property such as patents, trademarks, and copyrights; works of music or art; licenses; royalties; automobiles, boats, planes, or other vehicles; or collectibles of any type? If "Yes," describe each type of contribution, any conditions imposed by the donor on the contribution, and any agreements with the donor regarding the contribution. ☐ Yes ☒ No
-
- 12a** Do you or will you operate in a **foreign country or countries**? If "Yes," answer lines 12b through 12d. If "No," go to line 13a. ☐ Yes ☒ No
- b** Name the foreign countries and regions within the countries in which you operate.
- c** Describe your operations in each country and region in which you operate.
- d** Describe how your operations in each country and region further your exempt purposes.
-
- 13a** Do you or will you make grants, loans, or other distributions to organization(s)? If "Yes," answer lines 13b through 13g. If "No," go to line 14a. ☐ Yes ☒ No
- b** Describe how your grants, loans, or other distributions to organizations further your exempt purposes.
- c** Do you have written contracts with each of these organizations? If "Yes," attach a copy of each contract. ☐ Yes ☐ No
- d** Identify each recipient organization and any **relationship** between you and the recipient organization.
- e** Describe the records you keep with respect to the grants, loans, or other distributions you make.
- f** Describe your selection process, including whether you do any of the following:
- (i)** Do you require an application form? If "Yes," attach a copy of the form. ☐ Yes ☐ No
- (ii)** Do you require a grant proposal? If "Yes," describe whether the grant proposal specifies your responsibilities and those of the grantee, obligates the grantee to use the grant funds only for the purposes for which the grant was made, provides for periodic written reports concerning the use of grant funds, requires a final written report and an accounting of how grant funds were used, and acknowledges your authority to withhold and/or recover grant funds in case such funds are, or appear to be, misused. ☐ Yes ☐ No
- g** Describe your procedures for oversight of distributions that assure you the resources are used to further your exempt purposes, including whether you require periodic and final reports on the use of resources.
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- 14a** Do you or will you make grants, loans, or other distributions to foreign organizations? If "Yes," answer lines 14b through 14f. If "No," go to line 15. ☐ Yes ☒ No
- b** Provide the name of each foreign organization, the country and regions within a country in which each foreign organization operates, and describe any relationship you have with each foreign organization.
- c** Does any foreign organization listed in line 14b accept contributions earmarked for a specific country or specific organization? If "Yes," list all earmarked organizations or countries. ☐ Yes ☐ No
- d** Do your contributors know that you have ultimate authority to use contributions made to you at your discretion for purposes consistent with your exempt purposes? If "Yes," describe how you relay this information to contributors. ☐ Yes ☐ No
- e** Do you or will you make pre-grant inquiries about the recipient organization? If "Yes," describe these inquiries, including whether you inquire about the recipient's financial status, its tax-exempt status under the Internal Revenue Code, its ability to accomplish the purpose for which the resources are provided, and other relevant information. ☐ Yes ☐ No
- f** Do you or will you use any additional procedures to ensure that your distributions to foreign organizations are used in furtherance of your exempt purposes? If "Yes," describe these procedures, including site visits by your employees or compliance checks by impartial experts, to verify that grant funds are being used appropriately. ☐ Yes ☐ No

Part VIII Your Specific Activities (Continued)

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|-----------|--|------------------------------|--|
| 15 | Do you have a close connection with any organizations? If "Yes," explain. | <input type="checkbox"/> Yes | <input checked="" type="checkbox"/> No |
| 16 | Are you applying for exemption as a cooperative hospital service organization under section 501(e)? If "Yes," explain. | <input type="checkbox"/> Yes | <input checked="" type="checkbox"/> No |
| 17 | Are you applying for exemption as a cooperative service organization of operating educational organizations under section 501(f)? If "Yes," explain. | <input type="checkbox"/> Yes | <input checked="" type="checkbox"/> No |
| 18 | Are you applying for exemption as a charitable risk pool under section 501(n)? If "Yes," explain. | <input type="checkbox"/> Yes | <input checked="" type="checkbox"/> No |
| 19 | Do you or will you operate a school ? If "Yes," complete Schedule B. Answer "Yes," whether you operate a school as your main function or as a secondary activity. | <input type="checkbox"/> Yes | <input checked="" type="checkbox"/> No |
| 20 | Is your main function to provide hospital or medical care ? If "Yes," complete Schedule C. | <input type="checkbox"/> Yes | <input checked="" type="checkbox"/> No |
| 21 | Do you or will you provide low-income housing or housing for the elderly or handicapped ? If "Yes," complete Schedule F. | <input type="checkbox"/> Yes | <input checked="" type="checkbox"/> No |
| 22 | Do you or will you provide scholarships, fellowships, educational loans, or other educational grants to individuals, including grants for travel, study, or other similar purposes? If "Yes," complete Schedule H. | <input type="checkbox"/> Yes | <input checked="" type="checkbox"/> No |

Note: Private foundations may use Schedule H to request advance approval of individual grant procedures.

Part IX Financial Data

For purposes of this schedule, years in existence refer to completed tax years. If in existence 4 or more years, complete the schedule for the most recent 4 tax years. If in existence more than 1 year but less than 4 years, complete the statements for each year in existence and provide projections of your likely revenues and expenses based on a reasonable and good faith estimate of your future finances for a total of 3 years of financial information. If in existence less than 1 year, provide projections of your likely revenues and expenses for the current year and the 2 following years, based on a reasonable and good faith estimate of your future finances for a total of 3 years of financial information. (See instructions.)

A. Statement of Revenues and Expenses

	Type of revenue or expense	Current tax year	3 prior tax years or 2 succeeding tax years				(e) Provide Total for (a) through (d)
		(a) From <u>7-23-12</u> To <u>6-30-13</u>	(b) From <u>7-1-13</u> To <u>6-30-14</u>	(c) From <u>7-1-14</u> To <u>6-30-15</u>	(d) From _____ To _____		
Revenues	1 Gifts, grants, and contributions received (do not include unusual grants)	SEE	ATTACHED	FINANCIAL	DATA		
	2 Membership fees received						
	3 Gross investment income						
	4 Net unrelated business income						
	5 Taxes levied for your benefit						
	6 Value of services or facilities furnished by a governmental unit without charge (not including the value of services generally furnished to the public without charge)						
	7 Any revenue not otherwise listed above or in lines 9-12 below (attach an itemized list)						
	8 Total of lines 1 through 7						
Expenses	9 Gross receipts from admissions, merchandise sold or services performed, or furnishing of facilities in any activity that is related to your exempt purposes (attach itemized list)						
	10 Total of lines 8 and 9						
	11 Net gain or loss on sale of capital assets (attach schedule and see instructions)						
	12 Unusual grants						
	13 Total Revenue Add lines 10 through 12						
	14 Fundraising expenses						
	15 Contributions, gifts, grants, and similar amounts paid out (attach an itemized list)						
	16 Disbursements to or for the benefit of members (attach an itemized list)						
	17 Compensation of officers, directors, and trustees						
	18 Other salaries and wages						
	19 Interest expense						
	20 Occupancy (rent, utilities, etc.)						
	21 Depreciation and depletion						
	22 Professional fees						
	23 Any expense not otherwise classified, such as program services (attach itemized list)						
	24 Total Expenses Add lines 14 through 23						

Turning Point USA, NFP - EIN: 80-0835023
Statement of Revenue and Expenses

Line	Revenues	Prior Years	Projected		Total
		(a) From 7/1/12 To 6/30/2013	(b) From 7/1/2013 To 6/30/14	(c) From 7/1/2014 To 6/30/2015	
1	Gifts, grants and contributions	\$78,390	\$422,650	\$443,783	\$944,823
2	Membership fees received	\$0	\$0	\$0	\$0
3	Gross investment income	\$0	\$0	\$0	\$0
4	Net unrelated business income	\$0	\$0	\$0	\$0
5	Taxes levied for your benefit	\$0	\$0	\$0	\$0
6	Value of services or facilities furnished by a governmental unit without charge	\$0	\$0	\$0	\$0
7	Any revenue not listed above or in lines 9-12 below	\$0	\$0	\$0	\$0
8	Total of lines 1 through 7	\$78,390	\$422,650	\$443,783	\$944,823
9	Gross receipts from admissions, merchandise sold or services performed, or furnishing of facilities in any activity that is related to your exempt purposes.	\$0	\$0	\$0	\$0
10	Total of lines 8 and 9	\$78,390	\$422,650	\$443,783	\$944,823
11	Net gain or loss on sale of capital assests				\$0
12	Unusual grants				
13	Total Revenue Add lines 10 through 12	\$78,390	\$422,650	\$443,783	\$944,823
14	Fundraising Expenses	\$0	\$10,000	\$10,500	\$20,500
15	Contributions, gifts grants paid	\$0	\$0	\$0	\$0
16	Disbursements to or for members	\$0	\$0	\$0	\$0
17	Compensation of officers, directors and trustees	\$2,400	\$2,400	\$2,400	\$7,200
18	Other salaries and wages	\$0	\$80,000	\$84,000	\$164,000
19	Interest expense	\$0	\$0	\$0	\$0
20	Occupancy (rent, utilities, etc.)	\$0	\$7,400	\$7,770	\$15,170
21	Depreciation and depletion	\$0	\$0	\$0	\$0
22	Professional fees	\$1,879	\$19,200	\$20,160	\$41,239
23	Other (attach schedule)	\$52,095	\$303,337	\$318,503	\$673,934
24	Total Expenses-add lines 14 - 23	\$56,374	\$422,337	\$443,333	\$922,043
	Excess of Revenue over Expenses	\$22,016	\$314	\$449	\$22,779
23	Line 23 Schedule				
	Office & Computer Equipment	\$760	\$6,200	\$6,510	\$13,470
	Advertising	\$868	\$6,200	\$6,510	\$13,578
	Insurance	\$0	\$5,100	\$5,355	\$10,455
	Travel expenses for colleges, high schools, media appearances, and conferences	\$19,374	\$54,800	\$57,540	\$131,714
	Educational materials for distribution to students and other interested persons	\$7,695	\$45,600	\$47,880	\$101,175
	Lodging related to travel	\$3,673	\$15,000	\$15,750	\$34,423
	Facility use fees and related expenses for on-campus activities, conferences, and related educational forums and meetings	\$4,046	\$58,500	\$61,425	\$123,971
	Research on public policy and other educational issues	\$2,340	\$3,800	\$3,990	\$10,130
	College debate expenses	\$677	\$7,000	\$7,350	\$15,027
	Website content and related expenses	\$1,015	\$31,000	\$32,550	\$64,565
	Meals related to travel	\$1,500	\$8,500	\$8,925	\$18,925
	Utilities	\$646	\$4,500	\$4,725	\$9,871
	Office Supplies	\$1,959	\$2,600	\$2,730	\$7,289
	Honoraria and related special recognition award expenses	\$0	\$2,500	\$2,625	\$5,125
	Subscriptions, associations and related resource expenses	\$1,700	\$5,650	\$5,933	\$13,283
	Video production	\$2,152	\$19,300	\$20,265	\$41,717
	Postage and delivery	\$561	\$9,600	\$10,080	\$20,241
	Online fees	\$130	\$137	\$143	\$410
	Tech Support	\$130	\$4,000	\$4,200	\$8,330
	Miscellaneous	\$15	\$4,150	\$4,358	\$8,523
	Audio Equipment	\$874	\$1,800	\$1,890	\$4,564
	Other Program Expense	\$1,979	\$7,400	\$7,770	\$17,149
	Total	\$52,095	\$303,337	\$318,503	\$673,934

Part IX Financial Data (Continued)**B. Balance Sheet (for your most recently completed tax year)**Year End: **6/13**

Assets		(Whole dollars)
1	Cash	1 25,289.80
2	Accounts receivable, net	2
3	Inventories	3
4	Bonds and notes receivable (attach an itemized list)	4
5	Corporate stocks (attach an itemized list)	5
6	Loans receivable (attach an itemized list)	6
7	Other investments (attach an itemized list)	7
8	Depreciable and depletable assets (attach an itemized list)	8
9	Land	9
10	Other assets (attach an itemized list)	10
11	Total Assets (add lines 1 through 10)	11 25,289.80
Liabilities		
12	Accounts payable	12
13	Contributions, gifts, grants, etc. payable	13
14	Mortgages and notes payable (attach an itemized list)	14
15	Other liabilities (attach an itemized list)	15
16	Total Liabilities (add lines 12 through 15)	16 0
Fund Balances or Net Assets		
17	Total fund balances or net assets	17 25,289.80
18	Total Liabilities and Fund Balances or Net Assets (add lines 16 and 17)	18 25,289.80
19	Have there been any substantial changes in your assets or liabilities since the end of the period shown above? If "Yes," explain. <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	

Part X Public Charity Status

Part X is designed to classify you as an organization that is either a **private foundation** or a **public charity**. Public charity status is a more favorable tax status than private foundation status. If you are a private foundation, Part X is designed to further determine whether you are a **private operating foundation**. (See instructions.)

1a Are you a private foundation? If "Yes," go to line 1b. If "No," go to line 5 and proceed as instructed. ☐ Yes ☒ No
If you are unsure, see the instructions.

b As a private foundation, section 508(e) requires special provisions in your organizing document in addition to those that apply to all organizations described in section 501(c)(3). Check the box to confirm that your organizing document meets this requirement, whether by express provision or by reliance on operation of state law. Attach a statement that describes specifically where your organizing document meets this requirement, such as a reference to a particular article or section in your organizing document or by operation of state law. See the instructions, including Appendix B, for information about the special provisions that need to be contained in your organizing document. Go to line 2. ☐

2 Are you a private operating foundation? To be a private operating foundation you must engage directly in the active conduct of charitable, religious, educational, and similar activities, as opposed to indirectly carrying out these activities by providing grants to individuals or other organizations. If "Yes," go to line 3. If "No," go to the signature section of Part XI. ☐ Yes ☐ No

3 Have you existed for one or more years? If "Yes," attach financial information showing that you are a private operating foundation; go to the signature section of Part XI. If "No," continue to line 4. ☐ Yes ☐ No

4 Have you attached either (1) an affidavit or opinion of counsel, (including a written affidavit or opinion from a certified public accountant or accounting firm with expertise regarding this tax law matter), that sets forth facts concerning your operations and support to demonstrate that you are likely to satisfy the requirements to be classified as a private operating foundation; or (2) a statement describing your proposed operations as a private operating foundation? ☐ Yes ☐ No

5 If you answered "No" to line 1a, indicate the type of public charity status you are requesting by checking one of the choices below. You may check only one box.

The organization is not a private foundation because it is:

a 509(a)(1) and 170(b)(1)(A)(i)—a church or a convention or association of churches. Complete and attach Schedule A. ☐

b 509(a)(1) and 170(b)(1)(A)(ii)—a **school**. Complete and attach Schedule B. ☐

c 509(a)(1) and 170(b)(1)(A)(iii)—a **hospital**, a cooperative hospital service organization, or a medical research organization operated in conjunction with a hospital. Complete and attach Schedule C. ☐

d 509(a)(3)—an organization supporting either one or more organizations described in line 5a through c, f, g, or h or a publicly supported section 501(c)(4), (5), or (6) organization. Complete and attach Schedule D. ☐

Part X Public Charity Status (Continued)

- e 509(a)(4)—an organization organized and operated exclusively for testing for public safety. ☐
- f 509(a)(1) and 170(b)(1)(A)(iv)—an organization operated for the benefit of a college or university that is owned or operated by a governmental unit. ☐
- g 509(a)(1) and 170(b)(1)(A)(vi)—an organization that receives a substantial part of its financial support in the form of contributions from publicly supported organizations, from a governmental unit, or from the general public. ☒
- h 509(a)(2)—an organization that normally receives not more than one-third of its financial support from gross **investment income** and receives more than one-third of its financial support from contributions, membership fees, and gross receipts from activities related to its exempt functions (subject to certain exceptions). ☐
- i A publicly supported organization, but unsure if it is described in 5g or 5h. The organization would like the IRS to decide the correct status. ☐

6 If you checked box g, h, or i in question 5 above, you must request either an **advance** or a **definitive ruling** by selecting one of the boxes below. Refer to the instructions to determine which type of ruling you are eligible to receive.

- a Request for Advance Ruling:** By checking this box and signing the consent, pursuant to section 6501(c)(4) of the Code you request an advance ruling and agree to extend the statute of limitations on the assessment of excise tax under section 4940 of the Code. The tax will apply only if you do not establish public support status at the end of the 5-year advance ruling period. The assessment period will be extended for the 5 advance ruling years to 8 years, 4 months, and 15 days beyond the end of the first year. You have the right to refuse or limit the extension to a mutually agreed-upon period of time or issue(s). Publication 1035, *Extending the Tax Assessment Period*, provides a more detailed explanation of your rights and the consequences of the choices you make. You may obtain Publication 1035 free of charge from the IRS web site at www.irs.gov or by calling toll-free 1-800-829-3676. Signing this consent will not deprive you of any appeal rights to which you would otherwise be entitled. If you decide not to extend the statute of limitations, you are not eligible for an advance ruling.

Consent Fixing Period of Limitations Upon Assessment of Tax Under Section 4940 of the Internal Revenue Code

For Organization

.....
(Signature of Officer, Director, Trustee, or other
authorized official)

.....
(Type or print name of signer)

.....
(Date)

.....
(Type or print title or authority of signer)

For IRS Use Only

.....
IRS Director, Exempt Organizations

.....
(Date)

- b Request for Definitive Ruling:** Check this box if you have completed one tax year of at least 8 full months and you are requesting a definitive ruling. To confirm your public support status, answer line 6b(i) if you checked box g in line 5 above. Answer line 6b(ii) if you checked box h in line 5 above. If you checked box i in line 5 above, answer both lines 6b(i) and (ii). ☐

(i) **(a)** Enter 2% of line 8, column (e) on Part IX-A. Statement of Revenues and Expenses. _____ ☐

(b) Attach a list showing the name and amount contributed by each person, company, or organization whose gifts totaled more than the 2% amount. If the answer is "None," check this box. ☐

(ii) **(a)** For each year amounts are included on lines 1, 2, and 9 of Part IX-A. Statement of Revenues and Expenses, attach a list showing the name of and amount received from each **disqualified person**. If the answer is "None," check this box. ☐

(b) For each year amounts are included on line 9 of Part IX-A. Statement of Revenues and Expenses, attach a list showing the name of and amount received from each payer, other than a disqualified person, whose payments were more than the larger of (1) 1% of line 10, Part IX-A. Statement of Revenues and Expenses, or (2) \$5,000. If the answer is "None," check this box. ☐

- 7** Did you receive any unusual grants during any of the years shown on Part IX-A. Statement of Revenues and Expenses? If "Yes," attach a list including the name of the contributor, the date and amount of the grant, a brief description of the grant, and explain why it is unusual. ☐ Yes ☒ No

Part XI User Fee Information

You must include a user fee payment with this application. It will not be processed without your paid user fee. If your average annual gross receipts have exceeded or will exceed \$10,000 annually over a 4-year period, you must submit payment of \$750. If your gross receipts have not exceeded or will not exceed \$10,000 annually over a 4-year period, the required user fee payment is \$300. See instructions for Part XI, for a definition of **gross receipts** over a 4-year period. Your check or money order must be made payable to the United States Treasury. *User fees are subject to change. Check our website at www.irs.gov and type "User Fee" in the keyword box, or call Customer Account Services at 1-877-829-5500 for current information.*

- 1 Have your annual gross receipts averaged or are they expected to average not more than \$10,000? ☐ Yes ☒ No
 If "Yes," check the box on line 2 and enclose a user fee payment of \$300 (Subject to change—see above).
 If "No," check the box on line 3 and enclose a user fee payment of \$750 (Subject to change—see above).
- 2 Check the box if you have enclosed the reduced user fee payment of \$300 (Subject to change). ☐
- 3 Check the box if you have enclosed the user fee payment of \$750 (Subject to change). ☐

I declare under the penalties of perjury that I am authorized to sign this application on behalf of the above organization and that I have examined this application, including the accompanying schedules and attachments, and to the best of my knowledge it is true, correct, and complete.

Please
Sign
Here

(Signature of Officer, Director, Trustee, or other
authorized official)

William MONTGOMERY
(Type or print name of signer)

12-27-13
(Date)

(Type or print title or authority of signer)

Reminder: Send the completed Form 1023 Checklist with your filled-in-application.

Form 1023 (Rev. 6-2006)

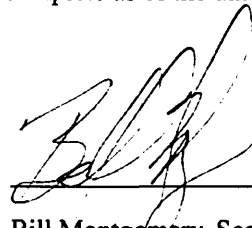
EXHIBIT A
APPLICATION 1023
Turning Point USA, NFP
80-0835023

CORPORATE DOCUMENTS

CERTIFIED COPIES OF CORPORATE CHARTER AND BYLAWS

I, Bill Montgomery, the undersigned as the duly elected Secretary and keeper of the corporate records of Turning Point USA, NFP, an Illinois corporation organized and operated under the Illinois General Not For Profit Corporation Act, hereby certify that the Corporation is in good standing with the Secretary of State of Illinois and that the attached copies of the Articles of Incorporation and Bylaws are true, accurate, and complete as of the date set forth below.

Dated: 12-27, 2013



Bill Montgomery, Secretary
Turning Point USA, NFP

Attachments: 1. Articles of Incorporation dated July 23, 2012
2. Articles of Amendment dated Nov. 22, 2013
2. Bylaws dated December 6, 2013

FORM NFP 102.10 (rev. Dec. 2003)
ARTICLES OF INCORPORATION
General Not For Profit Corporation Act

Jesse White, Secretary of State
Department of Business Services
Springfield, IL 62758
Telephone (217) 782-9522
www.cyberdriveillinois.com

Remit payment in the form of a cashier's
check, certified check, money order
or an Illinois attorney's or CPA's check
payable to the Secretary of State.

FILED

JUL 23 2012

JESSE WHITE
SECRETARY OF STATE

PAID

JUL 23 2012

EXPEDITED
SECRETARY OF STATE



CP0825587

6856-9559

File #

Filing Fee: \$ 50.00

Approved:

J.P.F.

-----Submit in duplicate-----Type or Print clearly in black ink-----Do not write above this line-----

Article 1. The name of the corporation is Turning Point USA (NFP) o.k.

Article 2. The name and address of the initial registered agent and registered office are:

Registered Agent William Montgomery ✓
First Name Middle Name Last Name
Registered Office 217 1/2 Illinois Street
Number Street IL 60439 (Suite #) (A.P.O. Box alone is not acceptable)
Lemont City ZIP Code County Cook 016

Article 3. The first Board of Directors shall be 3 in number, their names and addresses being as follows: (Not less than three)

Directors Names	Street Address	City	State	ZIP Code
Richard Ligtheart,	217 1/2 Illinois Street,	Lemont,	IL	60439
William Montgomery,	217 1/2 Illinois Street,	Lemont,	IL	60439
Charlie Kirk,	217 1/2 Illinois Street,	Lemont,	IL	60439

✓

Article 4. The purposes for which the corporation is organized are:
Any purpose permitted to be exempt from taxation under Section 501(c) or 501(d) of the
United States Internal Revenue Code, as now or hereafter amended.

- 060

(over)

Article 4. (continued)

Is this corporation a Condominium Association as established under the Condominium Property Act?
☐ Yes ☒ No (Check one)

Is this corporation a Cooperative Housing Corporation as defined in Section 216 of the Internal Revenue Code of 1954? ☐ Yes ☒ No (Check one)

Is this corporation a Homeowner's Association which administers a common-interest community as defined in subsection (c) of Section 9-102 of the code of Civil Procedure? ☐ Yes ☒ No

Article 5. Other provisions (please use separate page if additional space is needed):
Please see attachment.

Article 6. NAMES & ADDRESSES OF INCORPORATORS

The undersigned incorporator(s) hereby declare(s), under penalties of perjury, that the statements made in the foregoing Articles of Incorporation are true.

Dated 7/17 (Month & Day), 2012 (Year)

SIGNATURES AND NAMES

1. [Signature]
Signature
William Montgomery
Name (please print)

2. _____
Signature
Name (please print)

3. _____
Signature
Name (please print)

4. _____
Signature
Name (please print)

5. _____
Signature
Name (please print)

POST OFFICE ADDRESS

1. 217 1/2 Illinois Street
Street
Lemont, IL 60439
City/Town State ZIP

2. _____
Street
City/Town State ZIP

3. _____
Street
City/Town State ZIP

4. _____
Street
City/Town State ZIP

5. _____
Street
City/Town State ZIP

(Signatures must be in **BLACK INK** on original document. Carbon copied, photocopied or rubber stamped signatures may only be used on the duplicate copy.)

- If a corporation acts as incorporator, the name of the corporation and the state of incorporation shall be shown and the execution shall be by a duly authorized corporate officer. Please print name and title beneath the officer's signature.
- The registered agent cannot be the corporation itself.
- The registered agent may be an individual, resident in this State, or a domestic or foreign corporation, authorized to act as a registered agent.
- The registered office may be, but need not be, the same as its principal office.
- A corporation which is to function as a club, as defined in Section 1-3.24 of the "Liquor Control Act" of 1934, must insert in its purpose clause a statement that it will comply with the State and local laws and ordinances relating to alcoholic liquors.

FOR INSERTS - USE WHITE PAPER - SIZE 8 1/2 x 11

Attachment to
Articles of Incorporation
Turning Point USA (NFP)

The Corporation is organized and shall be operated on a not-for-profit basis and exclusively for social welfare within the meaning of Section 501 (c) (4) of the Internal Revenue Code (or the corresponding provisions of any future United States federal tax law). The specific purposes of this corporation are: Educational organization – to educate youth about physical responsibility.

No substantial part of the activities of this corporation shall consist of carrying on propaganda, or otherwise attempting to influence legislation and the corporation shall not participate or intervene in any political campaign (including the publishing or distribution of statements) on behalf on any candidate for public office.

The property of this corporation is irrevocably dedicated to charitable and educational purposes and no part of the net income or assets of this corporation shall ever inure to the benefit of any director, officer or member thereof or to the benefit of any private person. Furthermore, the net earnings of this corporation shall be devoted exclusively to charitable and educational purposes. Upon dissolution or winding up of the corporation, its assets remaining after payment, or provision for payment, of all debts and liabilities of this corporation shall be distributed to a nonprofit fund, foundation, or corporation which is organized and operated exclusively for charitable or educational purposes and which has established its tax exempt status under Section 501(c)(4), Internal Revenue Code.



OFFICE OF THE SECRETARY OF STATE

JESSE WHITE • Secretary of State

NOVEMBER 22, 2013

6856-955-9

WILLIAM MONTGOMERY
217 1/2 ILLINOIS STREET
LEMONT, IL 60439

RE TURNING POINT USA, NFP

DEAR SIR OR MADAM:

ENCLOSED YOU WILL FIND THE ARTICLES OF AMENDMENT FOR THE ABOVE NAMED CORPORATION.

FEES IN THIS CONNECTION HAVE BEEN RECEIVED AND CREDITED.

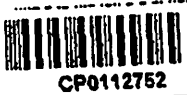
SINCERELY,

JESSE WHITE
SECRETARY OF STATE
DEPARTMENT OF BUSINESS SERVICES
CORPORATION DIVISION
TELEPHONE (217) 782-6961

FORM NFP 110.30 (rev. Dec. 2003)
ARTICLES OF AMENDMENT
General Not For Profit Corporation Act

Jesse White, Secretary of State
Department of Business Services
501 S. Second St., Rm. 350
Springfield, IL 62756
217-782-1832
www.cyberdriveillinois.com

Filed: 11/22/2013 Jesse White Secretary of State



a
3

File #

68569559

Filing Fee: \$25

Approved: MJE

----- Submit in duplicate ----- Type or Print clearly in black ink ----- Do not write above this line -----

1. Corporate Name (See Note 1 on back.): Turning Point USA (NFP)

2. Manner of Adoption of Amendment:

The following amendment to the Articles of Incorporation was adopted on 11/22/13 in the manner indicated below (check one only):
Month, Day & Year

- ☒ By affirmative vote of a majority of the directors in office, at a meeting of the board of directors, in accordance with Section 110.15. (See Note 2 on back.)
- ☐ By written consent, signed by all the directors in office, in compliance with Sections 110.15 and 108.45. (See Note 3 on back.)
- ☐ By members at a meeting of members entitled to vote by the affirmative vote of the members having not less than the minimum number of votes necessary to adopt such amendment, as provided by this Act, the Articles of Incorporation or the bylaws, in accordance with Section 110.20. (See Note 4 on back.)
- ☐ By written consent signed by members entitled to vote having not less than the minimum number of votes necessary to adopt such amendment, as provided by this Act, the Articles of Incorporation, or the bylaws, in compliance with Sections 107.10 and 110.20. (See Note 5 on back.)

3. Text of Amendment:

(a.) When an amendment effects a name change, insert the new corporate name below. Use 3(b.) below for all other amendments. *Article 1: The Name of the Corporation is:

Turning Point USA, NFP

New Name

(b.) All amendments other than name change.

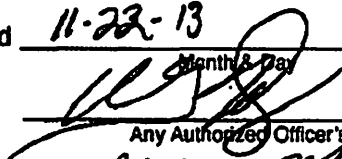
If the amendment affects the corporate purpose, the amended purpose is required to be set forth in its entirety. If there is not sufficient space to add the full text of the amendment, attach additional sheets of this size.

SEE ATTACHED EXHIBIT A

Handwritten signature/initials

4. The undersigned Corporation has caused these Articles to be signed by a duly authorized officer who affirms, under penalties of perjury, that the facts stated herein are true and correct.

All signatures must be in BLACK INK.

Dated 11-22-13, 2013 Turning Point USA (NFP)
Month & Day Year Exact Name of Corporation

Any Authorized Officer's Signature
William MONTGOMERY Sec/Treasurer
Name and Title (type or print)

5. If there are no duly authorized officers, the persons designated under Section 101.10(b)(2) must sign below and print name and title.

The undersigned affirms, under penalties of perjury, that the facts stated herein are true.

Dated _____, _____
Month & Day Year

_____ Signature	_____ Signature
_____ Signature	_____ Signature
_____ Signature	_____ Signature
_____ Signature	_____ Signature

_____ Name and Title (print)
_____ Name and Title (print)
_____ Name and Title (print)
_____ Name and Title (print)

NOTES

1. State the true and exact corporate name as it appears on the records of the Secretary of State BEFORE any amendment herein is reported.
2. Directors may adopt amendments without member approval only when the corporation has no members, or no members entitled to vote pursuant to §110.15.
3. Director approval may be:
 - a. by vote at a director's meeting (either annual or special), or
 - b. by consent, in writing, without a meeting.
4. All amendments not adopted under Sec. 110.15 require that:
 - a. the board of directors adopt a resolution setting forth the proposed amendment, and
 - b. the members approve the amendment.

Member approval may be:

- a. by vote at a members meeting (either annual or special), or
- b. by consent, in writing, without a meeting.

To be adopted, the amendment must receive the affirmative vote or consent of the holders of at least two-thirds of the outstanding members entitled to vote on the amendment (but if class voting applies, also at least a two-thirds vote within each class is required).

The Articles of Incorporation may supersede the two-thirds vote requirement by specifying any smaller or larger vote requirement not less than a majority of the outstanding votes of such members entitled to vote, and not less than a majority within each class when class voting applies. (Sec. 110.20)

5. When member approval is by written consent, all members must be given notice of the proposed amendment at least five days before the consent is signed. If the amendment is adopted, members who have not signed the consent must be promptly notified of the passage of the amendment. (Sec. 107.10 & 110.20)

EXHIBIT A
ADDENDUM TO ARTICLES OF INCORPORATION OF
TURNING POINT USA, NFP

Article 4. Purposes

Turning Point USA, NFP (the Corporation) is organized and operated exclusively for charitable purposes in accordance with section 501(c)(3) of the Internal Revenue Code of 1986 (or a corresponding provision of any future United States Internal Revenue law, referred to below as the "Code"). More specifically, the Corporation is organized and operated to start conversations among young people, by educating students about fiscal responsibility, free markets, and capitalism. Through non-partisan debate, dialogue, and discussion, Turning Point USA believes that every young person can be enlightened to true free market values.

Article 5. Limitations of Corporate Authority

1. The Corporation, being organized exclusively for charitable purposes, may make distributions to organizations and individuals in furtherance of its corporate purposes and in accordance with section 501(c)(3) of the Code. Under no circumstances shall the Corporation make any distributions that are inconsistent with its purpose statement above.
2. No part of the net earnings of the Corporation shall inure to the benefit of, or be distributable to its members, directors, officers, or other private persons, except that the Corporation shall be authorized and empowered to pay reasonable compensation for services rendered and to make payments and distributions in furtherance of the purposes set forth in Article 4 above.
3. No substantial part of the activities of the Corporation shall be the carrying on of propaganda, or otherwise attempting to influence legislation, and the Corporation shall not participate in, or intervene in (including the publishing or distribution of statements) any political campaign on behalf of (or in opposition to) any candidate for public office.
4. Notwithstanding any other provision of these articles, the Corporation shall not carry on any other activities not permitted to be carried on (1) by a corporation exempt from federal income tax under section 501(c)(3) of the Code or (2) by a corporation, contributions to which are deductible under section 170(c)(2) of the Code.
5. Upon dissolution of the Corporation, the Board of Directors shall, after paying or making provision for the payment of all of the liabilities of the Corporation, dispose of all of the assets of the Corporation, exclusively for the purposes of the Corporation in such manner, or to such organization(s) organized and operated exclusively for religious, charitable, educational or scientific purposes, as shall at the time qualify as an exempt organization(s) under section 501(c)(3) of the Code, as the Board of Directors shall determine. Any such assets not so disposed of shall be disposed of by the appropriate court of law of the county in which the principal office of the Corporation is then located, exclusively for such purposes or to such organization(s), as said court shall determine, which are organized and operated exclusively for exempt purposes.

THE CORPORATE BYLAWS

of

TURNING POINT USA, NFP

With

**DISPUTE RESOLUTION POLICY &
CONFLICT OF INTEREST POLICY**

As Duly Adopted by the Board of Directors

in 2012 and amended

6th day of December, 2013

WAGENMAKER AND OBERLY, LLC

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CORPORATE BYLAWS OF TURNING POINT USA, NFP

ARTICLE I. CORPORATE OFFICES

The Corporation shall continuously maintain in the State of Illinois a registered office and a registered agent whose office is identical with such registered office. The Corporation may have other offices within or without the state and need not be identical with the principal office in the State of Illinois. The address of the registered office and registered agent may be changed from time to time by the Board of Directors.

ARTICLE II. CORPORATE PURPOSES AND LIMITATIONS

Section A. General Purposes

The Corporation shall have such purposes as are now or may hereafter be set forth in the Articles of Incorporation as follows:

Turning Point USA, NFP ("Corporation") is organized and operated exclusively for charitable purposes in accordance with Section 501(c)(3) of the Internal Revenue Code of 1986 (or a corresponding provision of any future United States Internal Revenue law, referred to below as the "Code"). More specifically, the Corporation is organized and operated to start conversations among young people, by educating students about fiscal responsibility, free markets, and capitalism. Through non-partisan debate, dialogue, and discussion, Turning Point USA believes that every young person can be enlightened to true free market values.

Section B. Waiver or Reduction of Fees

The Corporation, being organized exclusively for charitable, purposes under Illinois law, shall strive to make its charitable services and programs available to the appropriate general public without undue obstacles to access. It is the general policy of the Corporation that any fees or charges associated with the charitable services and programs of the Corporation shall be waived or reduced in accordance with each recipient's ability to pay. The administrative staff shall have the necessary discretion to make such waivers or reductions when appropriate to ensure the maximum distribution of the Corporation's charitable services and programs. More specifically, the program fee schedules (if any) shall be set in accordance applicable Illinois state law.

Section C. Powers and Limitations

1. The Corporation, being organized exclusively for charitable purposes, may make distributions to organizations and individuals in furtherance of its corporate purposes and in accordance with section 501(c)(3) of the Code. Under no circumstances shall the Corporation make any distributions that are inconsistent with its purpose statement above. Furthermore, all distributions, if any, shall be made in full accordance with the USA PATRIOT Act of 2001, P.L. 107-56, 115 Stat. 272 (or a corresponding provision of any future federal or state law concerning antiterrorism).
2. No part of the net earnings of the Corporation shall inure to the benefit of, or be distributable to its directors, officers, or other private persons, except that the Corporation shall be authorized and empowered to pay reasonable compensation for services rendered and to make payments and distributions in furtherance of the purposes set forth in Section A above.
3. No substantial part of the activities of the Corporation shall be the carrying on of propaganda, or otherwise attempting to influence legislation, and the Corporation shall not participate in, or intervene in (including the publishing or distribution of statements) any political campaign on behalf of any candidate for public office.
4. Notwithstanding any other provision of these articles, the Corporation shall not carry on any other activities not permitted to be carried on (1) by a corporation exempt from federal income tax under section 501(c)(3) of the Internal Revenue Code of 1986 (or the corresponding provision of any future United States Internal Revenue Law) or (2) by a corporation, contributions to which are deductible under section 170(c)(2) of the Internal Revenue Code of 1986 (or the corresponding provision of any future United States Internal Revenue Law).
5. Upon dissolution of the Corporation, the Board of Directors shall, after paying or making provision for the payment of all of the liabilities of the Corporation, dispose of all of the assets of the Corporation, exclusively for the purposes of the Corporation in such manner, or to such organization or organizations organized and operated exclusively for charitable purposes, as shall at the time qualify as an exempt organization or organizations under section 501(c)(3) of the Code, as the Board of Directors shall determine. Any such assets not so disposed of shall be disposed of by the appropriate court of law of the county in which the principal office of the Corporation is then located, exclusively for such purposes or to such organization or organizations, as said court shall determine, which are organized and operated exclusively for exempt purposes.

ARTICLE III. MEMBERSHIP

There shall be no members of the Corporation, and the organization shall be governed by a self-perpetuating Board of Directors.

ARTICLE IV. BOARD OF DIRECTORS

Section A. General Powers

The affairs, business and all legal matters of the Corporation shall be managed by its Board of Directors.

Section B. Number and Tenure

The number of directors shall be four (4) and may vary from time to time up to nine (9) by resolution of the Board of Directors without amendment of these bylaws. If an Executive Director is employed as the principal business administrator, he/she shall be an ex-officio voting director of the Board and shall be considered for purposes of notice and quorum and shall not be elected for a term of office. The Board of Directors may from time to time, by amendment of these bylaws, change the minimum and maximum number of directors, but in no case shall the number be less than three (3). Each director shall hold office for a term of three (3) years unless the Board shall expressly resolve to elect a director for a shorter term. Beginning after the date of the implementation of these bylaws, the first Board election shall provide for staggered terms of office so that approximately one-third of the directors, thereafter, shall be elected at each annual meeting of the Board. Notwithstanding the limitation on the term of office, each such director shall hold office until his or her successor shall have been appointed and qualified. Appointed Directors may serve two consecutive terms provided that after any such director serves two consecutive terms, he or she shall be required to leave the Board for a period of one-year before being reappointed to serve on the Board.

Section C. Qualifications

Those who seek to be directors of the Corporation must personally affirm the Corporation's General Purposes as set forth herein, must abide in all respects with the corporate policies set forth in these bylaws, and must characterize personal commitment to the values of the Corporation.

Section D. Election

Directors shall be elected at the annual meeting of the Board. Each director shall hold office until the first of the following to occur: until his or her successor shall have been duly elected and shall have qualified; or until his or her death or disability, or until he or she shall resign in writing; or until he or she shall have been removed in the manner hereinafter provided.

Section E. Resignation and Removal

Any director may resign at any time by giving written notice to the President or Secretary of the Corporation. Such resignation, which may or may not be made contingent on formal acceptance, shall take effect on the date of receipt or at any later time specified therein. Any director may be removed with or without cause at any time by resolution adopted by a majority of the Board.

Section F. Vacancies

Any vacancy occurring in the Board of Directors to be filled by reason of any increase in the number of directors or resignation or termination of a director shall be filled by the Board of Directors as soon as is practicable. A director so elected to fill a vacancy shall be elected for the unexpired term of his or her predecessor in office.

Section G. Compensation

Directors shall not receive compensation for their services as directors. However, by resolution of the Board of Directors, expenses of attendance, if any, may be reimbursed for each regular or special meeting of the Board of Directors, provided that nothing herein contained shall be construed to preclude any directors from serving the Corporation in any other capacity and receiving reasonable compensation therefore.

ARTICLE V. MEETINGS OF THE BOARD OF DIRECTORS

Section A. Annual Meeting

An annual meeting of the Board of Directors shall be held in the registered office of the Corporation at such time and place as may be designated by the President in accordance with the notice provisions herein below, for the purpose of approving an annual budget, election of directors and officers, and for the transaction of such other business as may come before the meeting. All Annual and Special Board Meetings, as described herein, shall be subject to confidentiality requirements as contained in Article XI, Section J herein.

Section B. Special Meetings

Special meetings of the Board of Directors may be called by, or at the request of, the President or any two directors. The person or persons authorized to call special meetings of the Board of Directors may fix any place for holding any special meeting of the Board of Directors called by them.

Section C. Notice

1. Except as otherwise provided herein, notice of any meeting of the Board of Directors shall be delivered not less than five (5) days nor more than sixty (60) days prior to the date of the scheduled meeting.
2. Written notice shall be delivered to each director at his or her address as shown by the records of the Corporation. If mailed, such notice shall be deemed to be delivered when deposited in the United States mail in a sealed envelope so addressed, with postage thereon prepaid.
3. Notice of any meeting of the Board of Directors may be waived in writing, signed by the person or person entitled to the notice either before or after the time of the meeting. The

attendance of a director at any meeting shall constitute a waiver of notice of such meeting except where a director attends a meeting for the expressed purpose of objection to the transaction of any business because the meeting is not lawfully called or convened. Neither the business to be transacted, nor the purpose of any regular or special meeting of the Board of Directors, need be specified in the notice or waiver of such meeting, unless specifically required by law or by these bylaws.

4. Notwithstanding the above provisions of this paragraph, the notice requirements may be satisfied by sending a facsimile or email communication in a timely manner to the director's email address on the Corporation's records. Telephone communications may be useful for establishing the time and place of meeting but shall not be used in lieu of the above notice provisions. At any duly convened meeting of the Board a resolution may be approved concerning future meetings of the Board. Timely mailing of the Board minutes to each director may qualify as notice of the next meeting of the Board if the minute concerning the meeting is clearly set-forth and concise in its composition.
5. Notice of no less than twenty days shall be provided for meetings of directors called for the purposes of amending the bylaws or removal of a director as required under applicable Illinois law.

Section D. Quorum

A majority of the directors then in office shall constitute a quorum for the transaction of the business at any meeting of the Board of Directors, provided that if fewer than half of the directors are present at the said meeting, a majority of the directors present may adjourn the meeting to another time without further notice.

Section E. Manner of Acting

The act of a majority of the directors present at a duly convened meeting shall be the act of the Corporation unless the act of a greater number is required by statute, these bylaws or the Articles of Incorporation. Directors may not vote by proxy or under any other power of attorney.

Section F. Telephone Meeting

Any meeting of the directors may be conducted in simultaneous multiple locations if the various locations are effectively connected by telephonic conference call lines. Directors or non-director committee members may participate in and act at any meeting of such board or committee through the use of a conference telephone or other communications equipment by means of which all persons participating in the meeting can communicate with each other. Participation in such meeting shall constitute attendance and presence in person at the meeting of the person or persons so participating. Absent written request at least five days prior to a meeting by a director for telephonic or other electronic access, any objection regarding the lack of such access shall be deemed waived.

Section G. Informal Action by Directors

Any action which may be taken at a meeting of the Board of Directors or a committee thereof, may be taken without a meeting if a consent in writing, setting forth the action so taken, shall be

approved in writing by all of the directors and all of any non-director committee members entitled to vote with respect to the subject matter thereof, or by all the members of such committee, as the case may be. The consent shall be evidenced by one or more written approvals, each of which sets forth the action taken and provides a written record of approval. All the approvals evidencing the consent shall be delivered to the Corporation's Secretary to be filed in the Corporation's records. The action taken shall be effective when all the directors or the committee members, as the case may be, have approved the consent unless the consent specifies a different effective date. Any such consent approved by all the directors or all the committee members, as the case may be, shall have the same effect as a unanimous vote and may be stated as such in any document filed with the Secretary of State.

ARTICLE VI. COMMITTEES

Section A. Committees with Corporate Authority

The Board of Directors shall have the power to appoint committees and delegate to such committees authority generally reserved to the Board provided such authority is not otherwise directed in these bylaws or prohibited by applicable state law. This may include, but is not limited to, negotiating and executing contracts on behalf of the Corporation, or authorizing expenditures. The committees with legal authority to act on behalf of the Corporation must have two or more directors, a majority of its membership must be directors, and all the committee members shall serve at the pleasure of the Board. All committee members shall be appointed by the Board of Directors to serve on a committee with corporate authority.

Section B. Committees without Corporate Authority

Committees without corporate authority may not act on behalf of the Corporation or bind the Corporation to any action. Rather, these committees will generally be responsible for investigating, reporting, and advising the Board on certain activities and program as well as making recommendations to the Board of Directors or officers for approval. For purposes of clarity to the public, committees without corporate authority should be identified as advisory boards, commissions, task forces, or similar names. These committees may be composed of persons appointed by the Board of Directors for specific skills and need not be directors or officers of the Corporation.

Section C. Standing Committees

The Corporation shall have the following standing committees. The term of office for all standing committee members shall be one (1) year beginning each year at the annual meeting of the Board unless specifically designated otherwise in the resolution appointing the committee member.

Section D. Special Committees

The Corporation shall have the power to appoint special committees, including, but not limited to, such committees designated as task forces, commissions, investigative committees, or advisory councils by a resolution of the Board of Directors. These committees may or may not have authority to act on behalf of the Corporation and shall generally be created to manage a specific task or responsibility of the Corporation which is of limited duration. A resolution of the Board creating

an ad hoc or special committee shall specify (1) the task assigned to the committee; (2) whether or not the committee has authority to act on behalf of the Corporation, (3) the duration of the committee which may be generalized to a period necessary to bring the matter to full resolution, and (4) the term of office for the committee members appointed.

Section E. Committee Meetings

Meetings of any committee may be called by the President of the Corporation, the chairperson of the committee, or a majority of the committee's voting members. Notice of the time and place of any meeting of a committee shall be given at least three (3) days prior to the meeting. All committee meetings shall be subject to confidentiality requirements as contained in Article X, Section I herein.

Section F. Resignation and Removal

Any member of a committee may resign at any time by giving written notice to the chairperson of the committee or to the Secretary of the Corporation. Such resignation, which may or may not be made contingent on formal acceptance, shall take effect on the date of receipt or at any later time specified therein. Any member of a committee may be removed at any time by resolution adopted by a majority of the Board of Directors.

Section G. Quorum

Unless otherwise provided in the resolution of the Board designating a committee, the act of a majority of any committee shall be the act of the committee. All committee members, and the President of the Corporation, shall be notified in advance of all meetings of the committee.

Section H. Conduct of Meetings

The bylaw provisions which govern meetings, action without meetings, notice and waiver of notice, and quorum and voting requirements of the Board, shall apply to committees of the Board and their members as well. Each committee may adopt rules for its own government not inconsistent with these bylaws or with rule adopted by the Board.

ARTICLE VII. OFFICERS AND AGENTS

Section A. Officers

The officers of the Corporation shall consist of a President, a Vice President, a Secretary, and a Treasurer, each of whom shall be elected by the Board at its annual meeting. Such other officers and assistant officers and agents as may be deemed necessary may be elected or appointed by the Board. Any two (2) or more offices may be held by the same person, except that the offices of President and Secretary may not be held by the same person concurrently. Directors of the Board may simultaneously serve as officers, but directorship shall not be a required qualification to serve as an officer of the Corporation.

Section B. President

The President shall be the principal officer of the Corporation, and subject to the control of the Board, shall preside at all meetings of the Board as chairperson of the Board. He or she may sign, with the Secretary or any other officer of the Corporation authorized by the Board, such documents and deeds of the Corporation as necessary or appropriate including, but not limited to, mortgages, bonds, contracts, or other instruments which the Board has authorized to be executed, except in cases where the signing and execution thereof shall be expressly delegated by the Board or by these bylaws to some other officer or agent of the Corporation, or shall be required by law to be otherwise signed or executed, and in general, shall discharge all duties incident to the office of President and such other duties as may be assigned to him or her by the Board from time to time.

Section C. Vice President

During the absence or disability of the President, the Vice President shall exercise all of the functions of President. He or she shall have such powers and discharge such duties as may be assigned to him or her from time to time by the Board.

Section D. Secretary.

The Secretary shall: (a) be responsible for the keeping of the minutes of the Board and committee meeting in one or more books provided for that purpose; (b) see that all notices are duly given in accordance with the provisions of these bylaws or as required by law; (c) be custodian of and maintain copies of all corporate records, including all notices and voting records, whether in electronic or paper form; and (d) in general, discharge all duties incident to the office of Secretary and such other duties as from time to time may be assigned to him or her by the President or by the Board.

In the event that the electronic communication, such as email, is used for notice of meetings and voting on informal actions pursuant to Article V, Sections C and G respectively, the Secretary shall maintain signed consents for every director and other individual entitled to notice under these bylaws. Said consents shall include: (1) express authorization to receive notice by email or other electronic communication; (2) the preferred electronic address for the Corporation to communicate with the individual; and (3) contain such additional information as may be requested by the Board of Directors.

Section E. Treasurer

The Treasurer shall: (a) monitor the financial books of the Corporation; (b) keep regular books of account and make them available for inspection at all times to the directors of the Corporation; (c) render to the Board from time to time as may be required of him or her, an account of the financial condition of the Corporation; and (d) in general, discharge all duties incident to the office of Treasurer, and such other duties as may be assigned to him or her by the President or by the Board.

Section F. Assistant Treasurers and Assistant Secretaries

At its discretion, the Board may appoint Assistant Treasurers and Assistant Secretaries to perform such duties as shall be assigned to them by the Treasurer or the Secretary or by the President. These officers shall report to the Board as requested but shall not serve on the Board or have voting rights unless the person so appointed is already a director of the Corporation. If required by the Board of Directors, the Assistant Treasurers shall give bonds for the faithful discharge of their duties in such sums and with such sureties as the Board of Directors shall determine.

Section G. Executive Director

If an Executive Director is hired, he or she shall supervise and be principally responsible for the day-to-day administrative management of the Corporation, and shall work closely with the President to ensure that all corporate functions are adequately carried out. He or she may sign, with the Secretary or any other officer of the Corporation authorized by the Board, such documents and deeds of the Corporation as necessary or appropriate including, but not limited to, mortgages, bonds, contracts, or other instruments which the Board has authorized to be executed, except in cases where the signing and execution thereof shall be expressly delegated by the Board or by these bylaws to some other officer or agent of the Corporation, or shall be required by law to be otherwise signed or executed. The Executive Director shall be an ex officio voting director of the Board. The duties and responsibilities of the Executive Director shall include: (a) carrying out all policies established by the Board; (b) preparing an annual budget showing expected revenue and expenditures as required by the Board; (c) selecting, employing, training, controlling and discharging all other employees of the Corporation; (d) attending all meetings of the Board and committees of the Board; (e) supervising the business affairs to insure that funds are collected and obligations are paid out in a timely and advantageous fashion; preparing and presenting to the Board regular reports reflecting accomplishment of corporate goals and the Corporation's mission.

Section H. Delegation of Authority

In case of the absence of any officer of the Corporation, or for any other reason that it may deem sufficient, the Board may either delegate the powers or duties of such officer to any director or employee of the Corporation, for the time being, or may eliminate some or all of such powers or duties of such officer, provided a majority of the entire Board concurs therein.

Section I. Election and Term of Office

The officers of the Corporation shall be elected by the Board for a term of one (1) year at the annual meeting of the Board of Directors. If the election of officers shall not be held at such meeting, such election shall be held as soon thereafter as conveniently may be. Each officer shall hold office until the first of the following to occur: until his or her successor shall have been duly elected and shall have qualified; or until his or her death or disability, or until he or she shall resign in writing; or until he or she shall have been removed in the manner hereinafter provided. Election or appointment of an officer or agent shall not in itself create contract rights.

Section J. Removal

Any officer or agent may be removed by the Board of Directors whenever, in its judgment, the best interest of the Corporation shall be served thereby, but such removal shall be without prejudice to the contract rights, if any, of the person so removed.

ARTICLE VIII. FINANCIAL POLICIES

Section A. Fiscal Year

The fiscal year of the Corporation shall be from July 1st to June 30th.

Section B. Sale of Assets

A sale, lease, exchange, mortgage, pledge or other disposition of property or assets of the Corporation outside the normal course of business may be made by the Board upon such terms and conditions and for such considerations, which may consist in whole or in part of the money or property, real or personal, as may be authorized by the Board; provided, however, that a sale, lease, exchange or other disposition of all or substantially all the property and assets of the Corporation shall be authorized only upon receiving the vote of two-thirds of the directors in office.

Section C. Contracts

The Board may authorize any officer or officers, agent or agents, to enter into any contracts or execute and deliver any instrument in the name of and on behalf of the Corporation, and such authority may be general or confined to specific instances.

Section D. Loans

No loans shall be contracted on behalf of the Corporation and no evidence of indebtedness shall be issued in its name unless authorized by a resolution of the Board. Such authority may be general or confined to specific instances.

Section E. Checks, Drafts, Etc.

All checks, drafts or other orders for the payment of money, notes or other evidence of indebtedness issued in the name of the Corporation, shall be signed by such officer or officers, agent or agents of the Corporation and in such manner as shall from time to time be determined by resolution of the Board. The President is hereby authorized to spend up to \$7,500.00 per item for the purpose of non-budgeted goods or services used in furtherance of corporate objectives.

Section F. Deposits

All funds of the Corporation not otherwise employed shall be deposited from time to time to the credit of the Corporation in such banks, trust companies or other depositories as the Board may select.

Section G. Gifts

The Board of Directors or the President may accept on behalf of the Corporation any contribution, gift, bequest, or devise for the general purposes or for any special purpose of the Corporation.

ARTICLE IX. INDEMNIFICATION OF DIRECTORS AND OFFICERS

Section A. Indemnification in Actions other than by or in the Right of the Corporation

The Corporation may indemnify any person who was or is a party, or is threatened to be made a party to any threatened, pending or completed action, suit or proceeding, whether civil, criminal, administrative or investigative (other than an action by or in the right of the Corporation) by reason of the fact that he or she is or was a director, officer, employee or agent of the Corporation, or who is or was serving at the request of the Corporation as a director, officer, employee or agent of another corporation, partnership, joint venture, trust or other enterprise, against expenses (including attorneys' fees), judgments, fines and amounts paid in settlement actually and reasonably incurred by such person in connection with such action, suit or proceeding, if such person acted in good faith and in a manner he or she reasonably believed to be in, or not opposed to, the best interests of the Corporation, and, with respect to any criminal action or proceeding, had no reasonable cause to believe his or her conduct was unlawful. The termination of any action, suit or proceeding by judgment, order, settlement, conviction, or upon a plea of nolo contendere or its equivalent, shall not, of itself, create a presumption that the person did not act in good faith and in a manner which he or she reasonably believed to be in, or not opposed to, the best interests of the Corporation, or, with respect to any criminal action or proceeding, that the person had reasonable cause to believe that his or her conduct was unlawful.

Section B. Indemnification in Actions by or in the Right of the Corporation

The Corporation may indemnify any person who was or is a party, or is threatened to be made a party, to any threatened pending or completed action or suit by or in the right of the Corporation to procure a judgment in its favor by reason of the fact that such person is or was a director, officer, employee or agent of the Corporation, or is or was serving at the request of the Corporation as a director, officer, employee or agent of another corporation, partnership, joint venture, trust or other enterprise, against expenses (including attorneys' fees) actually and reasonably incurred by such person in connection with the defense or settlement of such action or suit, if such person acted in good faith and in a manner he or she reasonably believed to be in, or not opposed to, the best interests of the Corporation, provided that no indemnification shall be made in respect of any claim, issue or matter as to which such person shall have been adjudged to be liable for negligence or misconduct in the performance of his or her duty to the Corporation, unless, and only to the extent that the court in which such action or suit was brought shall determine upon application that despite the adjudication of liability, but in view of all the circumstances of the case, such person is fairly and reasonably entitled to indemnity for such expenses as the court shall deem proper.

Section C. Right to Payment of Expenses

To the extent that a director, officer, employee or agent of the Corporation has been successful, on the merits or otherwise, in the defense of any action, suit or proceeding referred to in

Sections A and B of this Article, or in defense of any claim, issue or matter therein, such person shall be indemnified against expenses (including attorneys' fees) actually and reasonably incurred by such person in connection therewith, if that person acted in good faith and in a manner he or she reasonably believed to be in, or not opposed to, the best interests of the corporation.

Section D. Determination of Conduct

Any indemnification under Sections A, B, and C of this Article (unless ordered by a court) shall be made by the Corporation only as authorized in the specific case, upon determination that indemnification of the director, officer, employee or agent is proper in the circumstances because he or she has met the applicable standard of conduct set forth in Sections A, B and C of this Article. Such determination shall be made: (1) by the majority vote of the directors who are not parties to such action, suit or proceeding, even though less than a quorum, (2) by a committee of such directors, even though less than a quorum, designated by a majority vote of such directors, (3) if there are no such directors, or if such directors so direct, by independent legal counsel in a written opinion.

Section E. Payment of Expenses in Advance

Expenses incurred in defending a civil or criminal action, suit or proceeding may be paid by the Corporation in advance of the final disposition of such action, suit or proceeding as authorized by the Board of Directors in the specific case, upon receipt of an undertaking by or on behalf of the director, officer, employee or agent to repay such amount, unless it shall ultimately be determined that he or she is entitled to be indemnified by the Corporation as authorized in the Article.

Section F. Indemnification not Exclusive

The indemnification provided by the Article shall not be deemed exclusive of any other rights to which those seeking indemnification may be entitled under any agreement, vote of disinterested directors, or otherwise, both as to action in his or her official capacity and as to action in another capacity while holding such office, and shall continue as to a person who has ceased to be director, officer, employee or agent, and shall inure to the benefit of the heirs, executors and administrators of such a person.

Section G. Insurance

The Corporation may purchase and maintain insurance on behalf of any person who is or was a director, officer, employee or agent of the Corporation, or who is or was serving at the request of the Corporation as a director, officer, employee or agent of another corporation, partnership, joint venture, trust or other enterprise, against any liability asserted against such person and incurred by such person in any such capacity, or arising out of his or her status as such, whether or not the Corporation would have the power to indemnify such person against such liability under the provisions of this Article.

Section H. References to Corporation

For purposes of the Article, references to the "Corporation" shall include, in addition to the surviving corporation, any merging corporation (including any corporation having merged with a

merging corporation) absorbed in a merger which, if its separate existence had continued, would have had power and authority to indemnify its directors, officers, and employees or agents, so that any person who is or was a director, officer, employee or agent of such merging corporation or is or was serving at the request of such merging corporation as a director, officer, employee or agent of another corporation, partnership, joint venture, trust or other enterprise, shall stand in the same position under the provisions of this Article with respect to the resulting or surviving corporation as such person would have with respect to such constituent corporation if its separate existence had continued.

Section I. Other References

For purposes of this Article, references to “other enterprises” shall include employee benefit plans; reference to “fines” shall include any excise taxes assessed on a person with respect to an employee benefit plan; and references to “serving at the request of the Corporation” shall include any service as a director, officer, employee or agent of the Corporation which imposes duties on or involves services by such director, officer, employee or agent with respect to an employee benefit plan, its participants, or beneficiaries. A person who acted in good faith and in a manner he or she reasonably believed to be in the best interests of the participants and beneficiaries of an employee benefit plan shall be deemed to have acted in a manner “not opposed to the best interests of the Corporation” as referred to in this Article.

ARTICLE X. MISCELLANEOUS

Section A. Waiver of Notice of Meetings

Whenever any notice is required to be given to any director or committee member of the Corporation under the provisions of these Bylaws or under the provisions of the Articles of Incorporation or under the provisions of the Illinois General Not For Profit Corporation Act of 1986, a waiver thereof in writing, signed by the person or persons entitled to such notice, whether before or after the time stated therein, shall be deemed equivalent to the giving of such notice.

Section B. Amendments

The Articles of Incorporation and these Bylaws may be altered, amended or repealed, and new articles and bylaws may be adopted by a vote of two-thirds majority of the directors present at any regular or any special meeting called for that purpose. Notice of the proposed amendment (including the suggested text of the change) shall be given in writing to all directors per the requirements of Article V, Section C herein, and shall identify the persons proposing the amendment.

Section C. Severability

The invalidity or unenforceability of any provision in these bylaws shall not affect the validity or enforceability of the remaining provisions.

Section D. Forum for Dispute Resolution

Being an organization committed to doing charitable work, it is the policy of the Board of Directors to seek amicable resolution of disputes that arise within the legal context of the Corporation, its directors, officers, employees, and agents. It is in the best interest of the Corporation

that disputes be resolved in a manner that will avoid civil litigation. Attached to these Bylaws as Addendum A is the Dispute Resolution Policy, which shall be the policy of the Corporation. Provided, however, that with respect to breaches of confidentiality as required in Article XI, Section J herein, the Corporation may at its option protect its interests through injunctive and other judicial relief available through litigation.

Section E. Director Conflict of Interest

Directors should scrupulously avoid transactions in which the director has a personal or material financial interest, or with entities of which the director is an officer, director, or general partner. Therefore, the policy of the Corporation concerning conflict of interest and matter involved with compensation of employees has been set forth and attached hereto as Addendum B to these bylaws.

Section F. Seal

The Corporation shall not maintain a corporate seal.

Section G. Books and Records

The Corporation, at its offices, shall keep correct and complete books and records of account and shall also keep minutes of the proceedings of its Board and committees, and shall keep a record of the names and addresses of all Board and committee members. All books and records of the Corporation may be inspected by a director, or his agent or attorney at any reasonable time.

Section H. Corporate Acquisition, Consolidation, Merger, or Dissolution

In the event of a proposed acquisition, consolidation, merger or dissolution, the Board of Directors shall adopt a plan of merger or consolidation setting forth:

- 1) The names of the corporations proposing to merge or consolidate, and in the case of a merger, the name of the corporation into which they propose to merge, "Surviving Corporation", or in the case of a consolidation, the name of the new corporation into which they propose to consolidate, "New Corporation";
- 2) The terms and conditions of the proposed merger or consolidation.
- 3) In the case of a merger, a statement of any changes in the articles of incorporation of the Surviving Corporation, or in the case of a consolidation, all of the statements required to be set forth in articles of incorporation for the New Corporation under the Act; and
- 4) Such other provisions with respect to the proposed merger or consolidation as are deemed necessary under applicable state law or desirable.

No acquisition, merger, or other dissolution shall be adopted unless approved by the Board of Directors.

Section I. Confidentiality

As part of their fiduciary duties owed to the Corporation, all directors, officers, committee members, and other agents of the Corporation are expected to maintain appropriate confidentiality of information related to the Corporation, including donor and supporter lists and related records, fundraising strategies, financial information about the Corporation, organizational plans, marketing information, expense information, personnel matters, and computer passwords (all whether in electronic or paper format), and to prevent unauthorized disclosure to any outside party, except to the extent such information is otherwise disclosed in accordance with the ordinary course of business to the public or third parties or otherwise is required to be disclosed under applicable law. Such confidentiality is expected to be maintained at all times subsequent to service to the Corporation. Each director, officer, and key employee shall annually complete a confidentiality agreement. Notwithstanding the dispute resolution provision contained in Addendum A, the Corporation may enforce this provision as it deems appropriate (including mediation and arbitration at its option), and it shall be entitled to recover attorneys' fees and costs against those found liable for violating this provision.

CERTIFICATION OF ADOPTION OF BYLAWS

The undersigned, being the duly elected Secretary of Turning Point USA, NFP, an Illinois not for profit corporation, does hereby certify that the attached bylaws of said Corporation were adopted by the official act of the Board of Directors on December 6, 2013 and the same do constitute the bylaws of the Corporation.

Dated this 27th day of December, 2013.



Secretary

ADDENDUM A. DISPUTE RESOLUTION POLICY

In the event a dispute may arise between two or more persons operating under the authority of these Bylaws, and except as provided in Article X, Section I of the Corporation's Bylaws, the parties to the dispute shall submit the circumstances and issues in dispute for mediation or arbitration as follows.

Article I – Mediation

- A. Each party to the dispute may select a representative, who may be an attorney or other agent or other trusted person, and the parties shall select a mediator who is an impartial and disinterested person to mediate the matter in a fair and impartial manner. If the parties cannot agree to a mediator within ten (10) business days, then the matter shall be submitted to the Center for Conflict Resolution, in Chicago, Illinois.
- B. The goal of the mediation process and the mediator is to bring about an amicable, voluntary resolution of the dispute, and the parties shall make a good faith effort to work with one another and the mediator to effect such a resolution of their dispute. The mediator may hold joint and separate conferences with the parties. Such conferences shall be private and all communications therein confidential unless the parties otherwise agree.
- C. Alternatively, if the parties agree, the matter may be submitted for arbitration to the American Arbitration Association or JAMS Endispute, in accordance with either organization's rules.
- D. Information disclosed by a party to a mediator in the performance of mediation functions shall not be disclosed voluntarily outside of mediation, except as required by law and otherwise agreed by the parties. All files, records, reports, documents, or other papers prepared by a mediator shall be considered confidential. The mediator shall not willingly produce any such confidential records of, or testify in regard to, any mediation conducted by him, on behalf of any party to any cause pending in any type of proceeding.
- E. Compensation for the mediator, if any, shall be paid equally by the parties in dispute.
- F. The mediator shall have sole discretion to make the determination that the parties have reached an impasse and no voluntary resolution will be forthcoming.

Article II – Arbitration

- A. If the parties cannot come to a voluntary agreement as a result of the mediation and the mediator makes the determination that the parties have reached an impasse and no voluntary resolution will be forthcoming, the parties shall submit the matter for arbitration.
- B. Each party to the dispute shall select an impartial, disinterested person to be part of the arbitration panel.
- C. The persons so selected shall appoint one or more additional person(s) as may be necessary to provide an odd numbered arbitration panel.
- D. When the arbitration panel is assembled the parties in conflict shall be permitted to present evidence and arguments in support of their position and the panel shall deliberate as necessary to resolve the problems. In all matters the panel shall first seek to reconcile the conflicting parties. If reconciliation is not possible, then the panel shall arbitrate a solution and such solution shall be binding upon all parties.
- E. Compensation for the arbitration shall be paid equally by the parties.

No person shall bring any dispute under these Bylaws to any court of law or chancery without first proceeding under the above conflict resolution procedure. Unless the determination of the arbitration panel is clearly in conflict with the laws of the State of Illinois or in such venue as appropriate no court shall reverse or otherwise amend the determination except as may be necessary to correct a minor discrepancy.

Attest:

Secretary

Date:

12-27-13

ADDENDUM B. CONFLICT OF INTEREST POLICY

Article I. Purpose

The purpose of this Conflict of Interest Policy is to protect Turning Point USA, NFP (the “Corporation”) and its tax-exempt status when the Corporation is contemplating entering into a transaction or arrangement that involves certain individuals that have a special relationship with the Corporation, either directly or through family or business relationships. The law imposes a fiduciary duty on the Corporation’s directors, which carries with it a broad and unbending duty of loyalty to the Corporation. The directors have the responsibility of administering the Corporation’s affairs honestly and prudently, and of exercising their best care, skill, and judgment for the Corporation’s sole benefit. As such, they shall exercise the utmost good faith in all transactions involved in their duties, and they shall not use their positions with the Corporation or knowledge gained therefrom for improper private benefit. The interests of the Corporation must be the first priority in each director’s decisions and actions. This Policy is intended to supplement but not replace applicable laws governing conflicts of interest for nonprofits.

Article II. Definition of Interested Person and Conflict of Interest

A. Interested Person. An “Interested Person” shall include:

1. any director, officer, member of a committee with board-delegated power, or key employee of the Corporation;
2. a substantial contributor to the Corporation¹;
3. any family member of the individuals described above; and
4. any corporation, trust, or other entity in which persons described above hold more than 35 percent of the total combined voting power.

B. Conflict of Interest. A “Conflict of Interest” is any transaction or arrangement involving the Corporation, which directly or indirectly benefits an Interested Person.

Article II. Annual Statements

A. Each director, officer, member of a committee with board-delegated power, or key employees of the Corporation shall annually sign a statement which affirms that such person: (1) has received a copy of this Policy; (2) has read and understands the Policy; (3) has disclosed on the annual

¹ The term “substantial contributor” means any person who contributes or bequeaths an aggregate amount of more than \$5,000 to the Corporation, if such amount is more than 2 percent of the total contributions and bequests received by the Corporation before the close of the taxable year.

statement all known potential Conflicts of Interest that may arise, or have arisen; and (4) agrees to comply with the Policy.

- B. The Corporation's Board of Directors shall maintain a record of other known potential Conflicts of Interest that may arise, or have arisen with Interested Persons not otherwise disclosed under Section A of this Article.

Article III. Procedures for Addressing Conflicts of Interest

- A. Loyalty to the Corporation. The Corporation must be careful in undertaking transactions with Interested Persons to ensure that the transaction is in the best interest of the Corporation and that the Interested Person is not receiving an improper private benefit. This may include, but is not limited to, those transactions involving Interested Persons with decision-making authority in the Corporation.
- B. Duty to Disclose and Recuse from Discussion and Vote. Interested Persons with decision-making authority in the Corporation have a duty to disclose the existence of a potential Conflict of Interest in any proposed transaction or arrangement under consideration by the Corporation. After disclosure of the interest and all material facts related thereto by the Interested Person, including any initial questioning by the independent individuals on the board or committee, the Interested Person with the Conflict of Interest shall recuse himself or herself and is not permitted to participate in any discussion or vote, on the transaction or arrangement.
- C. Investigation and Due Diligence Analysis. The Corporation has a duty to investigate alternatives to any proposed transaction or arrangements involving Interested Persons to determine whether the proposed action is in the best interest of the Corporation. If appropriate, the chairperson may appoint a disinterested person or committee to perform this investigation. After exercising due diligence, the board or committee shall determine whether the Corporation can obtain a more advantageous transaction or arrangement with reasonable efforts from a person or entity that would not give rise to a Conflict of Interest.
- D. Decision-Making Process. If a more advantageous transaction or arrangement is not reasonably attainable under circumstances that would not give rise to a Conflict of Interest, the board or committee shall determine by a majority vote of the disinterested directors whether the transaction or arrangement is in the Corporation's best interest and whether the transaction is fair and reasonable to the Corporation, and shall make its decision as to whether to enter into the transaction or arrangement in conformity with such determination.
- E. Contemporaneous Reporting. The acts taken to comply with this Policy, including the disclosure of the Conflict of Interest, investigation thereafter, explanation of the decision-making process, including the explanation of why the proposed action is or is not in the best interest of the Corporation, and the individuals voting on the proposed transaction, shall be contemporaneously recorded in writing by the Corporation in the minutes of the meeting, together with any comparability data or other supporting documentation.

Article IV. Violations of the Conflicts of Interest Policy

If the board or committee has cause to believe that a director, officer, member of a committee, or key employee has failed to disclose actual or possible conflicts of interest, it shall inform the individual of the basis for such belief and provide an opportunity to explain the alleged failure to disclose.

If, after hearing the response and making such further investigation as may be warranted in the circumstances, the independent board or committee determines that the he or she has in fact knowingly failed to disclose an actual or possible conflict of interest, it shall take appropriate disciplinary and corrective action, including suspension or removal from their position with the Corporation.

Article V. Compensation and Avoiding Excess Benefits


A. Duty to Recuse for Compensation. An Interested Person who receives compensation, directly or indirectly, from the Corporation for services, whether as an employee or an independent contractor, is precluded from voting on matters pertaining to his/her compensation or any benefits provided by the Corporation to the individual.

B. Review of Compensation Arrangements. All compensation arrangements shall be reviewed by the Corporation at least every other year to assure that compensation is reasonable and is the result of arms length bargaining. Decisions regarding compensation shall be made only after the Board or an appropriate independent committee examines relevant financial information regarding compensation received by similarly situated individuals for similar services performed.² A copy of such relevant comparable financial information, including a description of how the data was obtained, shall be maintained as a part of the records of board or appropriate committee making such compensation decision.

Attest:


Secretary

Date:



² To obtain “safe harbor” protections available under current federal law for “reasonable compensation,” the board or appropriate committee must examine the data on compensation paid by at least three comparable organizations in the same or similar communities for similar services (or at least five such comparable organizations in the event that the Corporation receives in excess of \$1,000,000 in receipts during the current period during which compensation is set or during the previous accounting period).

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PART IV
NARRATIVE DESCRIPTION OF THE ORGANIZATION

A. Introduction

Turning Point USA, NFP (“Turning Point USA”) is organized and operated exclusively for tax-exempt purposes in accordance with Section 501(c)(3) of the Internal Revenue Code. More specifically, Turning Point USA promotes non-partisan debates, dialogue, and discussion among young people, particularly with respect to fiscal responsibility, free markets, and capitalism. This narrative Exhibit B provides descriptive information about Turning Point USA as well as additional information in response to numbered sections and questions of the accompanying IRS Form 1023, all in support of Turning Point USA’s application for recognition of tax-exempt status.

B. History of Turning Point USA

Turning Point USA was born out of the founders’ commitment to free markets and capitalism. Influenced by the work of Milton Friedman, FA Hayek, Ludwig Von Mises, and Adam Smith, the founders appreciate and wish to advance the principles of capitalism. The founders recognize the ideological principle that capitalism fuels lives and encompasses every decision people make.

For example, in “The Pencil Speech,” Milton Friedman, a former University of Chicago professor, American economist and Nobel-laureate, explains as follows. “No one in the world knows how to build a pencil. No one.” Rather, Friedman, argues, developing something so simple as a pencil requires complex human interactions. According to Friedman, it is the power of the market that drives the need to cut down the lumber in the forest, to transport the lumber to the mill, to find the graphite, to fuel the trucks that transport the graphite, and on and on. Capitalism, not some centralized authority, is the invisible hand which orchestrates the assembly of even a basic pencil, and we see that power of the market at work on a daily basis. Turning Point USA holds as a central belief that capitalism is the only moral economic and

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social system. Capitalism uniquely asserts that as people freely pursue their own self interest they improve the greater interest of society as a whole. People buy goods for their personal benefit. But manufacturers and retailers also benefit through profits on the sale. Workers benefit as the manufacturers and retailers pay wages for facilitating sales. Workers' families benefit from the revenue stream into the family unit. The process is cyclical and self-reifying.

Turning Point USA is built on the premise that such sound economic theory and practice affects life dramatically. Economic freedom is a necessary prerequisite to freedom of expression and the securing of prosperity for a nation. Given that prerequisite, the founders have launched Turning Point USA to teach American young people free market and capitalism principles. At the age of 18, founder Charlie Kirk, along with advisor and fellow Director Bill Montgomery, began an educational youth movement to redefine the way young people look at civics and economics. Through the founders' efforts, Turning Point USA has quickly become one of the most dynamic and exciting educational organizations in the country.

C. The Need

1. The Importance of Fiscal Responsibility

Fiscal responsibility, whether in personal, business, or governmental spheres, is of critical importance. Larger governmental programs and uncontrolled deficit spending cannot produce sustainable solutions to our country's social challenges. On the other hand, where people and societies have the financial strength derived from fiscal responsibility, such people and societies are best equipped to address important societal problems. Efforts to increase life expectancies, to lower infant mortality rates, to reduce crime, and to improve education are best achieved through fiscal responsibility and capitalism-informed mechanisms.

2. The Deficit Problem

Unfortunately, in recent years such fiscal responsibility has been elusive. As of the time of this 1023 application, the United States federal debt stands at over \$17.3 trillion.

<http://www.treasurydirect.gov/NP/debt/current>. In January 2000, the debt stood at about \$5.7

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trillion. Such three-fold expansion of federal debt in a thirteen-year period of time is mathematically not sustainable. The Congressional Research Service has put it as follows:

“Deficits of this size are not sustainable in the long run because the federal debt cannot indefinitely grow faster than output. Over time, a greater and greater share of national income would be devoted to servicing the debt, until eventually the government would be forced to finance the debt through money creation or default.”

Marc Labonte, “The Sustainability of the Federal Budget Deficit: Market Confidence and Economic Effects.” The United States’ perpetuation of policy wherein the government’s expenditures exceed revenues is the archetype of fiscal irresponsibility that Turning Point USA desires to address. Turning Point USA desires to respond to what is a lack of sufficient education concerning this problem. The organization seeks to educate Americans concerning and change perspectives in the ways people think about money, spending, debt, and responsibility.

3. The Credit Crisis

The lack of fiscal responsibility in American Government is also reflected in American families. In 2011, one study showed unsecured consumer debt reached \$2.4 trillion or about \$7,800 per American. Business Insider, May 23, 2011. The average credit card debt per consumer in the same year exceeded \$5,100.00. *Id.* Not all of this debt was used to finance durable goods. On the contrary, \$51 billion dollars was charged to pay for fast food. *Id.* Americans lack sufficient understanding concerning the long-term impact of such fiscal habits. Turning Point proposes to provide resources through which Americans can increase their understanding of what fiscal responsibility entails, and so change their negative spending and saving habits.

4. America’s Young People – Not Immune

The organization sees young people as the key to changing American hearts and minds in

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the area of financial stewardship. Not only do young Americans represent the future of the country, young people also are particularly in need of sound education with regard to this important topic. One study suggests that the average college undergrad carries \$3,173 in credit card debt. (Sallie Mae, “How Undergraduate Students Use Credit Cards: Sallie Mae's National Study of Usage Rates and Trends 2009”). In the important 18 to 24 age bracket, individuals spend nearly 30% of their monthly income on debt repayment – triple the recommended level. The need for education in this area is widely recognized among young people themselves: 84% of undergraduates surveyed acknowledge their need for financial management education. The large majority of these undergraduates (64%) would have preferred some type of financial training in high school and additional training as college freshman. *Id.* This last statistic is particularly important: young people *want* to be taught in the area of financial responsibility and stewardship. Turning Point USA wishes to meet the self-acknowledged need of American young people – to grown in their understanding and skill in handling financial resources.

5. The Real Need: Changed Hearts and Minds

The key to Turning Point USA’s approach in reaching young people is that the organization teaches much more than how to balance a checkbook, or how to create a budget. Those skills are, indeed, important. But the real value in Turning Point USA educational programs lies in its commitment to teach young people how to think well. The organization desires to see a new generation of Americans who not only have implemented responsible budgets but also understand the underlying reasons for such a practice. To the degree that individuals understand the underlying ideology for fiscal responsibility, the more likely it is that such individuals will continue to practice responsibility and teach others the same. For this reason, Turning Point USA’s educational materials contain more than simple how-tos. In addition, the educational materials probe the deep ideological issues underlying the how-tos. The materials promote sound economic theory and ways to promote such economic ideology to a wider audience.

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D. Turning Point USA's Tax-Exempt Activities

1. Overview: Youth-Led Activities on Economic Principles

Turning Point USA is youth-led, youth-focused, and youth-equipped. The organization has a five-fold Mission Statement aimed at teaching young people about free market values, including (1) the importance of balanced budgets in family, business, and government, (2) the substantial benefits of having an informed public, so that our country's leaders will be responsive and effective for good, (3) the value and influence of young people, (4) the need for independence in addressing critical issues such as the national debt, so that all elected officials may be held accountable, and (5) the promises offered by the future. See Attachment #1 (Website excerpts – "Our Mission.").

To carry out exempt purposes, Turning Point USA operates chapters on high school and college campuses across the country. Because ideology lies at the heart of fiscal responsibility, Turning Point USA supports and defends ideas of free markets and capitalism. Turning Point USA's leaders and members believe that the ideals of free enterprise and are often under attack and assault in many universities and high schools nationwide. Accordingly, Turning Point USA empowers students to better understand and defend capitalism. Furthermore, the organization educates young people to help them raise awareness to these issues.

Turning Point USA's student chapters conduct educational activities such as "National Debt Awareness Week" and "Constitution Day." In addition, they hold campus debates, youth forums, and speakers to educate and energize students about fiscal responsibility, free markets, and related economic principles.

2. Educational Activities

Turning Point USA hews to the traditional belief that economic action should not be met with government coercion or interference as long as the activity is not directly harming another individual through the breaking of a law or contract. This is essentially the "non-aggression principle" where a person can accumulate as much wealth as they choose, pursue the interest

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they desire, and invest their time as they decide without fear or threat of government intervention. Turning Point USA embraces a larger more holistic view of free market principles, focusing on the educational and evangelism of related principles and ideas. Such an approach is synergistic with notions of personal responsibility and encourages young people to assume control of their financial future.

As stated above, the ideas from which Turning Point USA draws inspiration include well-respected thinkers like Milton Friedman, FA Hayek, Ludwig Von Mises, and Adam Smith. Turning Point USA does not endorse any specific philosopher or economist's specific definition of what a free market is and what it encompasses. Rather, Turning Point USA seeks to move the sphere of ideas and intelligent debate toward free market systems in general. Turning Point USA does not exclude members because they are not absolutists in their specific beliefs concerning free enterprise. Rather, Turning Point USA takes a "big tent" approach to the outreach and spread of ideas about capitalism and free markets. This generalist approach promotes the concepts of fiscal responsibility broadly without alienating prospective beneficiaries of the organization's work.

Turning Point USA believes that the current economic trend in the United States is to move away from free-market and capitalist principles. This trend underlies many of the problems identified under the Need Section (C above). Misconceptions and misunderstandings of free-market principles exacerbate the problem. Young people, who might otherwise embrace capitalism and free market theory, often have preconceived misconceptions that are holding them back from enthusiastically supporting free market principles. For example, notions of personal entitlement and socialist teaching often derail young people from the path of fiscal responsibility. The Organization recognizes that an important part of the solution to the problem is to confront problematic misinformation head-on. As aforementioned economist Milton Friedman once said, "Myths are like an air mattress. It feels really comfortable to sit on one until someone comes by and pokes a hole in it, and suddenly it deflates. Then you aren't so sure where you stand." Turning Point USA's educational programs, therefore, seek to expose the philosophical flaws of

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faulty economic systems to mitigate their potential attractiveness to you people. “Ten Common Economic Myths,” an organization publication, was written with the intention of debunking faulty economic systems and teaching students how to refute such systems. Such sound teaching puts young people back on the path toward fiscal responsibility by educating them concerning capitalist and free market theory and how it is applicable at a personal financial level.

3. Local Chapters

Turning Point USA supports grass-roots level dissemination of its educational materials, through local chapters at high schools and universities. Chapters are student run and focus primarily on empowerment and education of the fellow students. These educational efforts are advanced through Turning Point USA’s “Campus Activism Guide,” (Guide) a copy of which is enclosed herewith as Attachment No. 2. As explained in the “Forward,” Turning Point USA is about helping students to stand up for economic principles related to free markets and capitalism. See Guide at page 1. The “activism” contemplated by Turning Point USA is for philosophical principles – ie., for “defending capitalism and free markets.” Id.

Some chapter projects are “National Debt Awareness Week” and “Columnist Drives.” For National Debt Awareness Week, its chapters and sub groups focused primarily on spread awareness about the debt hitting 17 trillion dollars. The groups went all over their campuses and wrote on the sidewalk using chalk “Stop Generational Theft!” It was a rousing success and was able to give an amplified voice to numerous groups of young people.

Turning Point USA also has a robust and dynamic columnist organization for its website, where the free exchange of ideas and perspective all around fiscal and economic topics is heartily endorsed. These writers are high school and college students from almost every state who enjoy a platform to express their opinions and further exercise their enthusiasm for free market ideas and principles. Through on-campus promotions, prospective columnists are encouraged to write for Turning Point USA and exercise their free speech rights. This is a very unique and important way to get other students on campus involved.

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4. Turning Point's Non-Partisan, Non-Political Nature.

To maintain its deliberately broad philosophical focus, Turning Point USA intentionally transcends any political engagement. Turning Point USA exists purely for the education and empowerment of our nation's youth. Its leaders sincerely believe that in promoting social change through changing hearts and minds and through creating a culture that embraces success and capitalism instead of demonizing it, not through any ballot box or campaigning initiative.

For example, in promoting its "National Debt Awareness Week," Turning Point USA expressly informs its readers as follows:

This week is all about educating other students on the existence and danger of our national debt. It is not focused on any political parties or specific politicians, but rather the principle of fiscal responsibility. Turning Point USA welcomes the participation of any student who believes in this idea and objective.

See Website excerpts at "National Debt Awareness Week." Similarly, with respect to its Campus Debates program, Turning Point USA aims "[t]o counter the liberal ideology taught in high schools and universities," since "[i]t is rare to find a professor that highlights the positives of capitalism and free markets." See Website excerpts at "Campus Debates." Through its "Free Market Alliance" program, Turning Point USA likewise calls young people to "work together" and to participate in "leading a movement to unite all free-market thinkers across the county." The only prerequisite for joining is "a belief in free market principles." See Website excerpts at "About the Alliance."

Turning Point USA thus accomplishes its mission through educating people, empowering them to use their knowledge gained for good, thereby to promote fiscal responsibility and a better future for all. As explained in founder Charlie Kirk's welcome letter on Turning Point USA's website:

The inspiration to start Turning Point USA was not a political motivation. Instead, it is an idea that every young person in the country can possess the knowledge and power to stand up against falsehoods. The true dangers of high debts and deficits can be understood by every citizen, young or old, liberal or conservative. Turning Point USA never was, or will be in favor of a candidate or political party. Rather, Turning Point USA stands firmly on the grounds that older generations have a moral authority and

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responsibility to hand a better country down to their grandchildren. . . . Unite with us behind the tenets of fiscal responsibility, living within one's means, and the collective belief that tomorrow is brighter.

See Website excerpts at "Letter from the Founder."

5. Turning Point USA's Strict Prohibition on Political Campaign Activity, in Compliance with Section 501(c)(3)

In addition to its many educational activities such as the National Debt Awareness Week, Free Market Alliance, campus debates, youth forums, opinion columns, classroom dialogue, and other campus educational activities, Turning Point USA encourages individuals - as responsible citizens - to stay informed and participate in the political process. See Guide at page 30. In doing so, Turning Point USA makes clear that, first, its primary focus is on free market principles and, second, that neither Turning Point USA nor any Turning Point USA representative may engage in political campaign activity:

One of the best ways to learn about free market principles is to get involved with politics at the local, state, and federal level. By attending community events such as town hall, meet-and-greets, fundraisers, and precinct committee meetings, students can network with political professionals and learn about the issues through real world experience. . . . [Y]our group may not endorse a particular candidate or be aligned with one particular party

Id.

This restriction on political involvement is strictly reinforced through Turning Point USA's Board-approved Political Activity Policy, a copy of which is enclosed as Attachment No. 3. As set forth in this Policy, all Turning Point USA representatives are absolutely prohibited from engaging in political activity inconsistent with the organization's Section 501(c)(3) status:

All officers, directors, employees, and volunteers of the Corporation are prohibited from engaging in any partisan activity during work hours, and from using any of the Corporation's resources, including phones, faxes, email, mailing lists, and meeting space for the benefit or opposition of a political party or political candidate. This Policy is not intended to restrict free expression on political matters by individuals speaking for themselves outside of the scope of their work for the Corporation. However, when speaking in an individual capacity, great care and effort should be taken to articulate

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that the actions and/or comments are personal and are not intended to represent the views of the Corporation.

Political Activity Policy at Article III.

Turning Point USA is thus focused on non-partisan educational and related activities for young people, helping them to learn about and get involved in defending free market economic principles. For philosophical as well as legal reasons, neither political activity nor lobbying activity is permitted by Turning Point USA or its representatives.

E. Turning Point USA's Activities Otherwise Fit Well Within Section 501(c)(3).

Turning Point USA's purpose and operations further fit well with the legal definition of "educational" under section 501(c)(3), and are otherwise protected under the First Amendment of the Constitution. For purposes of such qualification, this term includes the following definition: "The instruction of the public on subjects useful to the individual and beneficial to the community." Treas. Reg. § 1.501(c)(3)-1(d)(3)(i)(b). The IRS' definition of "educational" further expressly includes organizations that "advocate a particular position or viewpoint." Treas. Reg. § 1.501(c)(3)-1(d)(3). To the extent that Turning Point's promotion of free market and related economic principles through its educational materials and activities may constitute "advocacy," they thus fall well within section 501(c)(3)'s definition of "educational."

According to the IRS's own official guidance on how advocacy of a particular viewpoint or position may be "educational" within the meaning of section 501(c)(3), it must take a "position of *disinterested neutrality* with respect to the beliefs advocated by an organization." See Rev. Proc. 86-43, at § 2.02 (emphasis added). In addition, "advocacy of particular viewpoints or positions may serve an educational purpose even if the viewpoints or positions being advocated are unpopular or are not generally accepted." Rev. Proc. 86-43 at § 3.01. Accordingly, any governmental scrutiny on advocated viewpoints or positions may only be on the organization's *method* to communicate them to others. *Id.* at §§ 2.03, 2.04 and 3.02 (citing National Alliance v. United States, 710 F.2d 868 (D.C. Cir. 1983)). More specifically, an

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organization's advocacy activities are "educational" unless its presentations contain one or more of the following elements: (a) viewpoints or positions that are unsupported by the facts; (b) distorted facts; (c) substantial use of inflammatory and disparaging terms as well as conclusions expressed more on the basis of strong emotional feelings than of objective evaluations; or (d) an approach not aimed at developing the intended audience's understanding. Rev. Proc. 86-43 at § 3.03. Notably, in some circumstances, "an organization's advocacy may be educational even if one or more of these factors are present." *Id.* at § 3.04.

In this case, none of the above improper elements is present. Instead, Turning Point USA engages exclusively in presenting and promoting educational learning, debate, and understanding about free market and relate economic principles. Turning Point USA's activities are further protected as individual expressions under First Amendment rights of religious freedom, freedom of assembly, and free speech.

F. Turning Point USA's Related Section 501(c)(4) Organization

Turning Point USA will not be involved in any political campaign activity or substantial lobbying efforts. The organization has been fully advised by legal counsel on applicable legal restrictions for Section 501(c)(3) organizations like Turning Point USA. To the extent that individuals involved with Turning Point USA are interested in such activities, they will be encouraged to do so through Turning Point Action, which is a related Section 501(c)(4) organization that likewise has received legal counsel regarding these matters. (*See attached articles of incorporation for Turning Point Action.*) Through Turning Point Action, people will be encouraged to call their congresspeople, hold events to demonstrate views on certain legislative votes that elected officials make, and energize people for action against elected officials who vote against the core values of Turning Point Action.

G. Future Plans

Turning Point USA's fiscal principles have spread quickly to high school and college campuses all across the country. Commonly regarded as the cutting edge of economic-based

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youth education, Turning Point USA has empowered and educated hundreds of thousands of students. Turning Point USA seek to continue its success to empower and enlighten every young person in America to true free market values.

H. Intellectual Property

It is anticipated that Turning Point USA will develop conference materials, and articles in conjunction with the aforementioned educational programs. There are currently no plans to sell these materials and all copyrighted works prepared with the financial or administrative resources of Turning Point USA shall be owned by the organization, and no other agreements have been made to the contrary.

Further, the organization has been advised on the works made for hire doctrine of copyright law and its interface with federal tax laws governing private benefit transactions. In the event that a director, officer, or other disqualified person of the corporation independently develops intellectual property that would be beneficial for use by the organization, the decision concerning the use of such materials will be carefully vetted by an independent board of directors for any potential excess benefits in accordance with the requirements set forth in IRC sec. 4958, and to ensure that the decision in the best interest of the corporation.

To that end, the board has adopted a conflict of interest policy and submits annual conflict of interest disclosures, which are attached hereto at Exhibit A. In the event that royalties are ever distributed to a director, officer, or other disqualified person, that payment will be documented and reported as compensation.

I. Effective Date of Exemption

Turning Point USA was initially incorporated on July 23, 2012 as an Illinois nonprofit organization under Section 501(c)(4) of the Internal Revenue Code. Since that time, however, Turning Point USA has engaged in exclusively tax-exempt activities as described in Section 501(c)(3). Accordingly, and after seeking legal counsel regarding the available tax-exempt categories, Turning Point USA filed articles of amendment on November 22, 2013 to clarify its corporate purpose and organizational status. This Form 1023 application likewise followed.

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Given the fact that Turning Point USA's original corporate charter provided for its organization as a Section 501(c)(4), Turning Point USA concedes that its qualification for tax-exempt status under Section 501(c)(3) would not be effective until the filing of its articles of amendment on November 22, 2013. Accordingly, Turning Point USA asks that the IRS recognize its Section 501(c)(3) exempt status as of November 22, 2013.

PART V
INFORMATION RELATING TO OFFICERS, DIRECTORS, AND EMPLOYEES

A. List of Directors and Officers

Name	Title	Mailing Address	Compensation Amount
Charlie Kirk	President/Director	418 Cherry Creek Lane Prospect Heights, IL 60070	\$1200/yr
Bill Montgomery	Vice President/Director Secretary//Treasurer/Director	1301 McCarthy Rd. Lemont, IL 60439	\$1200/yr
George Hamstra	Director	2 Buckskin Lemont, IL 60439	\$0

B. Biographical Information for Directors and Officers

Charlie Kirk is the President and Executive Director of Turning Point USA. Through his leadership, Charlie has helped Turning Point USA grow from its inception to having a campus presence at over 100 high schools and colleges nationwide. He is a frequent public speaker on free market, fiscal responsibility, and capitalism principles. At 20 years old, he serves as an active role model for young adults seeking to develop leadership, personal responsibility, and thoughtful economic principles to live by. Charlie developed his leadership skills in part through musical development, service as captain of high school's sports teams, and as Eagle Scout. Charlie originally served Turning Point USA in a volunteer capacity, providing service time to the organization on an as-needed basis. He was paid nominally in fiscal year-ending 2013 as Executive Director of Turning Point USA. The organization expects a similar compensation arrangement in 2014.

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Bill Montgomery is the Vice-President, Secretary and Treasurer of Turning Point USA. Bill has extensive military and business experience, through six years of service with the Illinois Air National Guard, an active duty military tour, management work in sales for various private companies, publishing work for thirteen weekly newspapers, and restaurant owner. Bill attended college at Lincoln College, in Lincoln, Illinois. Bill provides service time to the organization on an as-needed basis.

George Hamstra is a Director of Turning Point USA. He has an extensive computer technology and business administration background. He worked for Bell Labs for more than 14 years, then started a now publicly traded computer distribution company, and later started a software development company, which was sold to a Fortune 500 company. He also founded NetGain Technologies, LLC which developed the Bad Amplitude electric dragster, worked with NASA to test super-capacitors, and spun off a motor distribution business. George serves as a volunteer for Turning Point USA, and provides service time to the organization on an as-needed basis.

C. Compensation to Directors and Officers of the Corporation

All persons identified as directors or officers of Turning Point USA who are compensated are treated as employees as defined by the Internal Revenue Code Section 3121(d)(1) and have been given Form W-2 to report compensation received for their services to the organization. There will be no exceptions even in situations where the officer works full time or part time or is engaged in employment elsewhere. Turning Point USA has been advised by counsel as to the implications of this requirement, and will file the appropriate Forms 941 Quarterly Employment Tax Return and Form W-2 for each officer, director, or person serving in such capacity who is compensated. The Board of Directors has been advised of the IRS' requirements set forth in IRC Sec. 4958. Every effort will be made to ensure that the level of executive compensation is justified under that code section and the rules promulgated thereunder.

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PART VI.
MEMBERS AND BENEFICIARIES

Turning Point USA has no members with governance or ownership rights. Instead, it has chapters that hold out “membership” as a purely honorific designation, signifying inclusion in its tax-exempt programs and identification with its free market principles.

Turning Point USA’s beneficiaries are its youth participants and others who participate in its programs and activities. Turning Point USA also benefits society at large, through the promotion of its economic principles to address fiscal responsibility, free markets and related economic issues.

PART VIII.
FUNDRAISING

A. Fundraising and Revenue

Turning Point USA relies entirely on charitable gifts, grants, and contributions from donors for its revenues.

B. Contributions of Real and Personal Property

Turning Point USA has no plans to solicit gifts of real property, conservation easements, automobiles, boats or any other form of tangible property, except gifts of food and supplies that may directly benefit the program activities. However, there is no policy to reject or avoid such gifts if they become available. If such gifts are offered to Turning Point USA, the executive officer will seek competent legal advice regarding the property receipting process and will not assist any donor with the process of valuation. In the event that donated tangible assets are resold, the IRS will be properly notified in accordance with the law. Turning Point USA does not intend to use a professional fundraiser.

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C. Legislative and Political Activities

As explained above, the organization has no legislative or political agenda whatsoever. The organization's sole purpose is promotes non-partisan debate, dialogue, and discussion among young people, particularly with respect to fiscal responsibility, free markets, and capitalism.

Attachments:

1. Turning Point USA website excerpts
2. Campus Activism Guide
3. Political Activity Policy
4. Articles of Incorporation for Turning Point Action (section 501(c)(4) organization)



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LETTER FROM THE FOUNDER



CHARLIE KIRK
Founder of Turning Point USA

"Education is the most powerful weapon which you can use to change the world."

Nelson Mandela

The inspiration to start Turning Point USA was not a political motivation. Instead, it is an idea that every young person in the country can possess the knowledge and power to stand up against falsehoods. The true dangers of high debts and deficits can be understood by every citizen, young or old, liberal or conservative. Turning Point USA never was, or will be in a favor of a candidate or a political party. Rather, Turning Point USA stands firmly on the grounds that older generations have a moral authority and responsibility to hand a better country down to their grandchildren. Recently we have seen the opposite. We are seeing the negative effects of high debts and deficits, the destructive force of trillion dollars deficits, and the byproducts of an ill-informed electorate.

Turning Point USA will work tirelessly towards an informed electorate, by establishing chapters in high schools, and colleges. We will be hosting debates, rallies, town halls, and addressing the issues plaguing this country. Unite with us behind the tenets of fiscal responsibility, living within one's means, and the collective belief that tomorrow is brighter.

Source: USDebtClock.org

STUDENT DEBT CLOCK
A Student's Share of the National Debt

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Source: Investors.com

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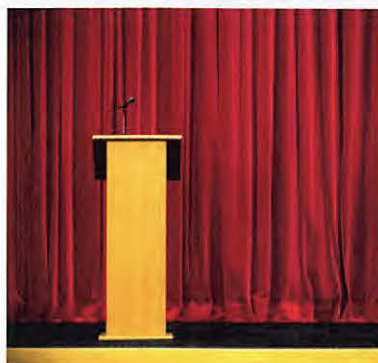
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10
COMMON
ECONOMIC MYTHS
A PROJECT OF TURNING POINT USA



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COLUMNISTS



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READ THE 10 COMMON ECONOMIC MYTHS ONLINE

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DANGER
**ANGRY
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10 COMMON ECONOMIC MYTHS



TURNING POINT USA

1

MYTHS

1. **Myth: A balanced budget is the best way to ensure economic growth.**
A balanced budget is not the best way to ensure economic growth. In fact, a balanced budget is often a sign of economic stagnation. A country that is growing its economy is not worried about its budget. It is worried about creating jobs and improving the lives of its citizens. A balanced budget is a sign of a country that is not growing its economy and is not improving the lives of its citizens.

2

2. **Myth: The federal government is the best way to ensure economic growth.**
The federal government is not the best way to ensure economic growth. In fact, the federal government is often a sign of economic stagnation. A country that is growing its economy is not worried about its government. It is worried about creating jobs and improving the lives of its citizens. A federal government is a sign of a country that is not growing its economy and is not improving the lives of its citizens.

MISSION

WE BELIEVE: In a Balanced Budget

A country, business, or family should not have economic potential, plague private industry, or to enjoy prosperity.

WE BELIEVE: In an Informed Electorate

The greatest solution to combating global issues, civics, and basic governmental talking points of the past will no longer hold their principles, and pressured to execute.

WE BELIEVE: In the Power of the Youth

With over 46 million younger voters in 2012, younger generations are this country's future. If the youth, debts will become a thing of the past.

WE BELIEVE: In an Independent America

Turning Point USA does not stand on the sidelines responsible for reckless spending and citizen force to take action against such.

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ABOUT THE ALLIANCE

Turning Point USA educates students on the importance of fiscal responsibility, free markets, and capitalism. Many young activists believe in these principles, but already belong to a youth organization. Rather than dividing and competing for membership, Turning Point USA has formed one unified network in order to share resources and opportunities.

The Free Market Alliance is 100% free to join, and benefits include:

- free materials shipped to your group each semester
- invitations to exclusive TPUSA events and programs
- the opportunity to write columns for our website
- financial assistance for campus activism initiatives
- access to TPUSA Field Staff who will help to facilitate programs and activism initiatives
- priority acceptance to our Ambassador Program
- scholarships to attend CPAC, YAL conferences, YAF conferences, etc.
- access to a network of young people who believe in fiscal responsibility

The only requirement to join is a belief in free market principles. There is no required time or monetary commitment.

If you have any questions regarding the Free Market Alliance, please contact our National Field Director, Crystal Clanton at crystal.clanton@turningpointusa.net. To join, register here: <http://www.turningpointusa.net/join-alliance/>.

We will only solve our problems if we work together. Join the Free Market Alliance today by clicking [here](#).



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Source: USDebtClock.org

STUDENT DEBT CLOCK
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OUR MISSION

Turning Point USA starts conversations among young people, by educating students about fiscal responsibility, free markets, and capitalism. Through non-partisan debate, dialogue, and discussion, Turning Point USA believes that every young person can be enlightened to true free market values.

WE BELIEVE: *In Balanced Budgets*

A country, business, or family should not spend more money than it takes in. High debts ruin economic potential, plague private investment, and jeopardize the future generations chance to enjoy prosperity.

WE BELIEVE: *In an Informed Electorate*

The greatest solution to combating generational theft is an electorate that understands the issues, civics, and basic governmental policy. With a more informed electorate, old political talking points of the past will no longer be viable, candidates will be forced to stand behind their principles, and pressured to execute beneficial public policy.

WE BELIEVE: *In the Power of the Youth*

With over 46 million younger voters eligible to vote in 2012 alone and millions more each year, younger generations are this country's fastest growing demographic. If we do not target the youth, debts will become a thing of habit, and our republic forever lost.

WE BELIEVE: *In an Independent Approach*

Turning Point USA does not stand on party, rather on principle. Both sides of the aisle are responsible for reckless spending and trillion dollar deficits. It is now time for a resurgent citizen force to take action against such politicians by educating the electorate about the theft that has been occurring.

WE BELIEVE: *That tomorrow is brighter*

No matter how deep the hole, or gloomy the day, never bet against America. The power of freedom and liberty is a force that can overcome a government bureaucrat, agency, or even politician. The root of Turning Point USA is an optimistic approach, and the core belief that tomorrow will be more prosperous.

Source: USDebtClock.org

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**A Nation Trying to Tax
Itself Into Prosperity**

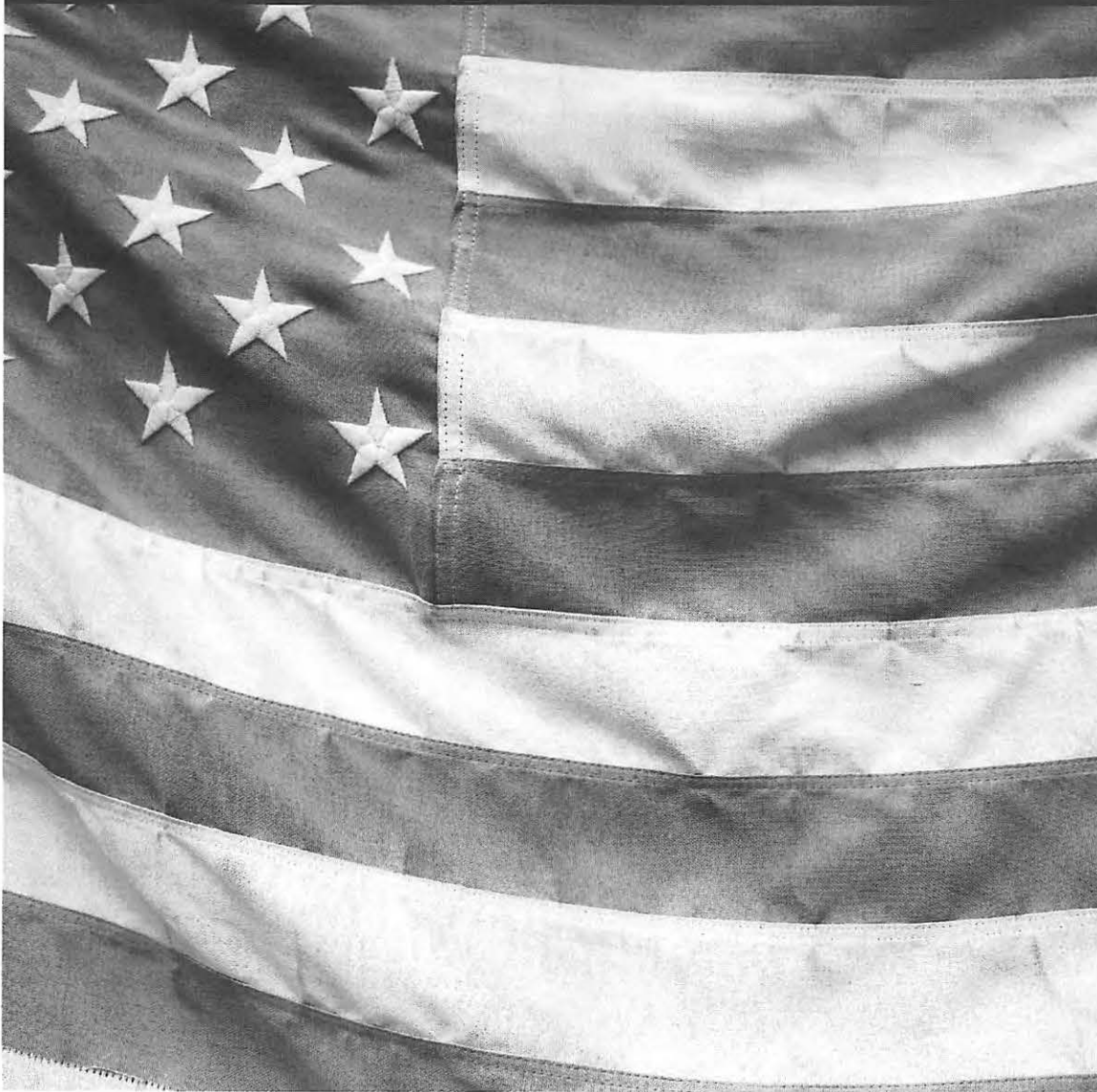
Yeah, it's that kind of smart.



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CAMPUS ACTIVISM *Guide*

a Turning Point USA publication
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CAMPUS ACTIVISM *Guide*

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Acknowledgements

Thank you to everyone who helped to compile this guide, especially:
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Paul Romanowski, Bill Montgomery, and Crystal Clanton.

Your hard work is greatly appreciated.

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FORWARD

It's not easy believing in capitalism on a college campus or at high school. You will most likely be subject to your teachers' ridicule and you will be ostracized for your beliefs.

Quite simply, free markets are under assault by academia, and we as students need to fight back. At Turning Point USA our core mission and belief is to arm and educate students with the ability and resources to be able to defend and promote free market values in educational environments. Everything we do at Turning Point USA centers around the belief that every young person in America has a right to understand and learn about capitalism and be enlightened to the beauty of the free market.

The greatest way to fight back on colleges and high schools is to build a network for activism in your educational institution. Fostering camaraderie amongst fellow students and friends is one of the most valuable ways to feel confident in defending capitalism and free markets. There is nothing greater than seeing groups of young people come together to become better activists and organize for a greater purpose.

This book will walk you step by step through what it takes to be an effective on-campus leader. It will talk about specific strategies that we at Turning Point USA have discovered to energize our groups and organizations. We will talk about things chapters can do, and ways chapter groups and organizations can be more effective.

Most importantly, by reading this book any student should have a firm grasp on how to advance free market values in their academic environment. This book will give you the confidence to build an army to fight back against the aggression that has been occurring in our schools over the past decades. Use this book as a weapon in your arsenal to continue to battle for free markets and limited government.

We hope you enjoy our Campus Activism Guide.



BECOMING *an* OFFICIAL CAMPUS GROUP

Once you decide that you'd like to start a chapter, it is important to become an official group on campus. Most schools only allow official groups to hold meetings, host events, and recruit new members on campus. Sometimes the process may seem daunting, but Turning Point USA will be happy to walk you through the process.

Online Connection: <http://www.turningpointusa.net/start-chapter>

This link will take you to the Turning Point USA Chapter Starter Kit request form. This is a great place to start if you are looking to start a chapter at your high school or college.

The first step in becoming an official campus group is to read and understand your school's specific requirements. Most high schools require a teacher sponsor, whereas universities tend to have less requirements. It is important to be informed on your school's policies, which are usually found in the official school handbook. Most schools also have an Activity Director or Student Organization Coordinator who can assist you with this process.

Most existing groups have gained official status without a problem, however, there have been cases where students have had trouble starting an official campus group. If you run into any problems with your school, please contact Turning Point USA at info@turningpointusa.net.

Once you have indicated interest in starting a campus group, most schools will require a meeting with a faculty member. Some schools may simply require a form. Be familiar with the process and carefully follow all instructions.

Be sure you are prepared before attending a meeting with school officials. As an aspiring group leader you want to prove that you are organized and responsible. We recommend that you bring the following materials to your initial meeting:

- **Turning Point USA Constitution** (Appendix A)
- **Turning Point USA Mission Statement** (Appendix B)
- **Sample Meeting Agenda** (Appendix C)
- **Full Year Plan**

Have a full plan for the first year; even if you don't have specific dates and times, it's important to outline all the events and projects you hope to accomplish.

- **List of Potential Members**

Have a list of students that might be interested in joining your group; it is important to show that there is interest in your group.

- **Group Sponsor**

Some schools require a faculty advisor for extracurricular clubs. If this is the case and you have someone in mind, bring that information to the meeting. If you have already talked to them, invite them to attend with you (sometimes this is required). If you don't know how to find a faculty advisor, be sure to ask at your meeting.

- **Questions**

The school officials will have questions for you, but your questions are also important.

- **Answers**

Be prepared to answer the following questions:

- *What is the purpose of your group? What are your goals?*
- *How many other schools have a group like this? Can I contact some of them?*
- *How many students are interested in joining your group?*
- *What activities and projects will your group do?*
- *What is your membership policy?*
- *What will your group need from us (the school)?*
- *How will your group make our school a better place?*
- *How will your group give students unique opportunities to learn?*



Online Connection:

This link will provide you with official documents for Turning Point USA chapters. All documents are available to download and print.

It is important to determine answers to the questions above before you have any meetings. Your school officials will be more confident in your ability to lead a successful student organization if you are organized and prepared.

You will find that this entire process varies greatly from school to school. The key is to understand the process and follow the given instructions. Most schools are eager to add new student involvement opportunities; they just want to be sure the group will be a success.

Once you have earned official group status, you are ready to begin recruiting members, setting up leadership, and planning activities for your group.

CHAPTER LEADERSHIP POSITIONS

One of the best ways to build interest and dedication within your group is to allow more people to take an active role. Offering a wide range of leadership positions is a great way to do this.

Turning Point USA does not establish requirements for leadership positions within a chapter. Groups are free to determine how many and what types of positions will be offered. We only require one person to be the official contact for the group (in most cases this person will also serve as Chairman).

Some positions to consider might be Chairman, Vice Chairman, Secretary, Treasurer, Social Media Director, and Events Director. Be sure to include details for each position in the chapter's Constitution. The sample Constitution in Appendix B details the role of the positions mentioned above.

It is highly recommended to hold elections for these positions. Members will appreciate the opportunity to vote for leadership.

If you decide to have leadership positions within your group, be sure to give all members the chance to voice opinions, ideas, and suggestions. The most successful chapters are those that give everyone a voice in the decision making process.



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CHAPTER MEETINGS

Meetings are your chance to energize members, plan and prepare for events, communicate information and advance your mission. They are a central part of your success as a campus group.

The first step to prepare for a chapter meeting is to secure a date, time, and location. If possible, it is best to be consistent each time you meet. Before going forward with plans, confirm this time with Chapter Leadership and school officials.

The next step is to create an agenda. This can be done by one or more members of the leadership team. You need to consider what you wish to accomplish at your meeting.

The Innovative Activism section of this guide provides several ideas for meetings and events. Feel free to use any variation of the ideas included, or develop activism projects of your own.

Here are some things to consider when designing a chapter meeting agenda:

- Keep the meeting entertaining.
- It's best to include multiple speakers at the meeting. The Chairman should not be the only person talking.
- Be aware of time; do not let the meeting last too long.
- Start preparing the agenda early to be sure you are prepared for the meeting.

If you have several upcoming events, it may be useful to divide members into committees so multiple things can be accomplished at one time. If possible, let members choose the projects they would like to work on.

Once you (and your team, if applicable) have created an agenda for the meeting, print enough copies for all of your members, or make plans to display the agenda on a projector for all to see.

A sample agenda is included in Appendix C, as well as online.

Online Connection:

This link will take you to our Sample Meeting Agenda, which chapter leaders can download, edit, and print for their own use. Feel free to use this sample agenda as a guide for your own.

It is important to advertise for your meetings in as many ways as possible. We recommend:

- Sending an email reminder to all of your members
- Using social media to promote your meeting
- Hanging posters around your school
- Word of mouth invitations; have each member invite a few friends

Your group will be successful if you are constantly expanding your membership base. Do everything you can to grow in size and invite more students to attend meetings and events.

Before the meeting, double check to be sure you have all the materials you need. We recommend bringing nametags (and sharpies) to each meeting so that it will be easier to learn names. If you are planning to use a projector or other technology, double check that you have all the necessary files, computers, cords, microphones, projectors, and screens. Also be sure you have access to the appropriate amount of seating. If you need chairs, know where to find them. The best way to be sure you don't forget anything is to make a checklist.

If you are having any guests or speakers, be sure to confirm their attendance a few days before. Sometimes things come up or people may forget, so it is important to double check.

We recommend arriving to your meeting location at least 45 minutes prior to the start time. This will give you plenty of time to set-up, prepare your activities, and work through any last minute issues that may arise.

At your meeting, it is important to gather email addresses from all the members in attendance. This is your best tool to communicate with members and remind them about future events.

When your meeting begins, turn off your phone and put it away. People will take your meeting more seriously if they see you are focused and attentive. Cell phones should only be used for pictures.

Try your best to document the meeting with as many pictures as possible. These can be useful for social media, advertising, and website updates throughout the year.

RECRUITING *and* MAINTAINING MEMBERSHIP

Whether you recently became an official campus group, or you have been an established organization for years, every group knows the need for recruitment and membership retention. Activism is not possible without a committed group of members.



Here are some tips to help you build a strong base and keep your members coming back:

1. Keep the meetings fun and entertaining.

- Put yourself in your members shoes. Consider the things you'd like to see at the meeting, and do your best to make it enjoyable for all.
- If your meetings are fun, word will spread. You want your group to have a positive reputation. Sometimes word of mouth is the best advertisement, so give your members good things to talk about.

2. Build a bond between members.

- People are likely to return if they feel connected to the group.
- Know everyone's name. Bring nametags to your meetings, and leave time for socializing at the end. It is important to foster a friendly environment.

3. Realize that your members are involved in several activities.

- It's important to be respectful of other people's time. Having meetings too frequently or requiring attendance at every event will often turn people away.

4. Have a presence at your campus recruitment drive or organization fest.

- Most universities offer these opportunities at least once each semester. Be sure to attend these events for the chance to network with potential members.
- If you are able to set up a table at the campus recruitment drive, bring email sign up sheets, pens, organization information, meeting information, and any other materials that would build interest in your group. Be sure to bring lots of members, too!

- If your school does not have campus recruitment drives, consider hosting your own. You can set up a table outside a common area on campus and network with students passing by throughout the day.

5. Be known for good reasons.

- This may seem obvious, but some people do not understand how much damage one mistake can do. Your group may gain a negative reputation and membership might decline if you or your members act inappropriately, say something disrespectful, or disobey campus policies. Be smart and responsible.

Online Connection:

This link will take you to Turning Point USA's collection of recruitment materials. Students are free to download and print these materials at anytime.



INNOVATIVE ACTIVISM

Turning Point USA is committed to developing innovative activism tools for students across the country. The old ideas aren't working anymore. It's time to be creative, go where the students are, and present a message that resonates with them.

In this guide you will find countless ideas for innovative activism. Turning Point USA chapters are invited to participate in all of the following activities, as well as develop ideas of their own. Check our website often for new ideas and initiatives.

Online Connection:

Turning Point USA is proud of its members' creativity. This link will take you to our Idea Board, where students are invited to post activism ideas for others to see and use. Anyone with ideas is welcome to post on this board. Please note that only approved posts will be displayed, and approval may take up to 48 hours.



SPECIAL REPORT

TIPS FROM AN ACTIVISM EXPERT:

Crissy Brown

Leadership Institute Field Representative

Maintaining a Strong Presence on Campus

It is important to never lose the progress your group has made on campus. The best way to do this is to keep your name, your logo, and your general mission in the campus conversation. There are a few basic steps that can be taken to ensure that your chapter preserves and continually improves its presence.



1. Keep an accurate and up-to-date list of active members. This means taking account of who is showing up to meetings, keeping organized records of new recruits, and keeping up with student graduation years so that the list can be updated as needed. This benefits you by giving you an accurate count of membership, makes it easier for you to disseminate information to everyone quickly, and ensures you have everyone's information at hand.

2. Keep an active group page. It can function as both a place where information about upcoming events and meetings can be found, but more importantly, it gives your members a place to keep constant conversation and communication with one another. The stronger the ties between the members of your group, the stronger the group.

3. Take pictures of everything! If you didn't document it, it didn't happen. This is true of general meetings and of big activism events. Document all your events and activism; it can be used to show potential members, potential donors, and media outlets the impact your group is having on campus.

4. Tabling! Tabling is the most effective method of recruitment. We recommend doing a tabling event every other week for a few hours. It maintains your presence on campus while identifying potential new members and starting a conversation among the students who stop by.

Things to remember when tabling:

- Best time to table is from 10 am to 2 pm. This is when you will get the most traffic and when people will be most receptive to stopping to talk to you.
- Have materials, free literature, food, and other gimmicks to get people to approach you.
- Never, NEVER sit behind the table! Part of your job is to transfer your enthusiasm for your cause and your group to the people who approach you. This means you must be enthusiastic!
- You want at least two people working the table at all times. While it is most effective to work in boy/girl teams; what is most important is that you maintain a high level of energy during recruitment.
- It is best to go through the proper channels laid out by your school when reserving a table. Stay on the administration's good side and ensure that you won't be cut short by your school asking you to leave.



TURNING POINT USA'S NATIONAL DEBT AWARENESS WEEK

Turning Point USA charts an annual initiative, "National Debt Awareness Week." This week of activism occurs once each school year, usually around the time of a major debt-related issue (example: reaching \$17T, raising the debt ceiling, etc.).

This project is open to all Turning Point USA chapters, as well as groups in the Free Market Alliance. We also work with individuals to bring this initiative to campus.

During National Debt Awareness Week, students are given the opportunity to:

- participate in massive social media outreach in an effort to change the narrative
- distribute debt receipts and other informative materials to students across campus
- film and display innovative videos about our national debt crisis
- bring speakers to campus to discuss our debt crisis
- participate in radio and TV interviews to discuss the debt's impact on future generations
- sign a coalition letter that is sent to every member Congress and the White House asking for a real solution to our national debt crisis

Turning Point USA also allows groups to develop and share their own activism ideas. Groups are not limited to the ideas listed above.

This week is all about educating other students on the existence and danger of our national debt. It is not focused on any political parties or specific politicians, but rather the principle of fiscal responsibility. Turning Point USA welcomes the participation of any student who believes in this idea and objective.

NATIONAL ★★★★★★
DEBT AWARENESS
WEEK



Online Connection:

This link will take you to the National Debt Awareness Week page. Here you will find details on the initiative, as well as information on how to bring this project to your school.



TURNING POINT USA PRESENTS *the QUAD*

Each week Turning Point USA representatives visit college campuses across the country to film episodes of *The Quad*. Chapters are encouraged to participate in the filming and production of these videos.

To film an episode, all you need is a video recorder, release forms, a few creative members, and a campus full of students. The video recorder does not need to be professional. iPhone cameras work well for these videos.



Members will prepare an agenda for the episode. You can ask every student the same question, ask a short series of question, or ask different questions to each student. Don't plan to ask more than three questions per student as most students won't want to spend a long time in the video.

These questions can be about anything related to Turning Point USA's mission. For example:

- Do you know what the national debt is?
- What do you think is the best economic system?
- Do you know who the Speaker of the House is?

Remember that you cannot force anyone to participate in your video. All students who are filmed are required to sign a release form or send an email release. All release documentation must be submitted to the National Headquarters, along with the video clips.

Turning Point USA has a video team that will put the entire episode together. Video clips may be submitted online through our website form. There are no length requirements.

Online Connection:

This link will take you to Turning Point USA's submission form for *The Quad* episodes. Use this link when you are ready to submit video clips you have filmed.

Online Connection:

This link will take you to Turning Point USA's video library. Here you will find previous episodes of *The Quad*. These are great to check out if you need an example (or some entertainment).

Be as creative as you can, and feel free to make these videos your own. Your group will be notified when your video will be published. Be sure to share the final product at your next meeting, and post it on social media accounts if you have them.



CAMPUS DEBATES

It is no secret that higher education is filled with liberal ideology. It is rare to find a professor that highlights the positives of capitalism and free markets – the core principles that made our country great.

To counter the liberal ideology taught in high schools and universities, Turning Point USA organizes a series of nationwide debates throughout each school year.

Turning Point USA has a team dedicated to organizing and facilitating these debates, but chapters play an instrumental role in the planning and execution process. Chapters can help to help secure a location, advertise for the event, assist with media relations, plan logistics, and volunteer on the day of the event.

The structure of the debates often varies from school to school, but usually Turning Point USA partners with a likeminded group to debate members from a group (or groups) on the left. The debates are not partisan based, but rather focused on principle and ideology. For example, members from College Republicans, Young Americans for Liberty and Turning Point USA may debate members from College Democrats on the future of the free market.



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Debate moderators are usually local radio hosts. We often work with professors to offer extra credit as an incentive for student attendance. Turning Point USA members play an instrumental role in the advertising process. Advertising can be done through posters, announcements, newspaper advertisements, and social media posts. The possibilities are endless when it comes to advertisement.

Debates are a great way to educate your peers, promote your group, and gain essential event planning skills. We encourage all chapters to consider planning a debate at their school.

Online Connection:

This link will take you to our Debate page. Here you can find all the debates we have planned, as well as information on how to plan your own.



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CAMPUS YOUTH FORUMS and BOOK SIGNINGS

One of the most exciting and engaging activities for a chapter is hosting a prominent speaker on campus. Senators, Congressmen, Governors, candidates, political analysts, economists, and authors are great people to invite.

Some speakers are able to give a wide variety of presentations, while others prefer to give one specific speech on a single topic. The options will vary with each speaker.



If your speaker has written a book, he or she may agree to a book signing on campus. This can be a great exposure opportunity for your group as well as the speaker.

Turning Point USA's Public Relations team will work with your chapter to bring this event to campus. If you are interested in hosting an event like this, please visit our Event Inquiry page.

Online Connection:

This link will take you to our Event Inquiry page. Here you can express interest in planning a youth forum and/or book signing at your campus.

These events take several months to plan, so please remember to submit an Event Inquiry at least 4 months prior to the anticipated event date.

It is important to note that you don't need to host a Presidential debate at your school to make an impact. Sometimes the lesser known but equally talented speakers can be even more exciting than the most popular picks.

Online Connection:

This link will take you to our calendar. Here you can view upcoming events such as debates, youth forums, as well as other scheduled initiatives like National Debt Awareness Week. Check back often for updates.

OPINION COLUMNS and NEWSPAPER EDITORIALS

One of the best ways to voice an opinion or start a discussion is through writing.



Turning Point USA offers an opinion column program that allows students to write and submit articles on a regular basis. Columnists are free to write about a wide range of topics including the national debt, fiscal responsibility, liberty, politics, campaigns, foreign affairs, and current events.

The program is very flexible and considerate of students' schedules. Our goal is to build a generation of talented, sophisticated writers that can convey facts and opinions in a unique yet informative manner. For this reason, Turning Point USA operates a Writing Mentorship Program.

Daily Herald
Big Picture - Local Focus

FOX NEWS
.com

BREITBART
B

Townhall
.com

The Washington Times

The Writing Mentorship Program consists of a board of writing professionals who are partnered with student writers for one year at a time. The mentors are usually experienced political journalists who work in the field either part-time or full-time. The mentor is responsible for reading articles and sending critiques on a regular basis, as well as providing the student with tips and tools to be a successful activist. Some mentors have been able to connect students with internships and other writing opportunities. This program is designed to give additional resources to young writers.

Online Connection: www.turningpointusa.net/columnist-apply

This link will take you to our columnist application. This is a great place to start if you are interested in writing for the Turning Point USA website.

Many school newspapers are very well read among students and faculty. This can be another great outlet for students to voice opinions. Turning Point USA encourages students to also submit their columns to school publications. If something gets published in a school newspaper, be sure to tell the Turning Point USA Columnist Director so we can promote your work on our website and social media accounts.

TEXTBOOK BIAS

Turning Point USA is pioneering the effort to expose bias in the classroom. Biased textbooks are a common source of incorrect information being fed to American students on a daily basis.

We are constantly finding and exposing biased textbooks that are used in high school classrooms and college lecture halls across the country. Liberal indoctrination isn't just in our Economics books. It's found in Environmental Science, Political Science, History, Geography, and even Education textbooks.

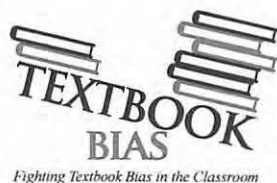
Turning Point USA invites students from across the country to report any and all cases of textbook bias. This can be done through the link below.

Online Connection: <http://www.turningpointusa.net/reporttextbookbias>

This link will provide you with Turning Point USA's Textbook Bias Report form. This is a great place to submit stories of liberal bias in education or examples of textbook bias. Our best submissions often receive national media attention.

Online Connection:

Here you can view our collection of biased textbooks to avoid. In some cases we are also able to provide students and families with tools to get these books removed from public schools.



COURAGE *in the* CLASSROOM

This project allows students to be featured for their courage and bravery in debating liberal college professors who decide to indoctrinate rather than instruct.

Turning Point USA publishes articles that describe the liberal indoctrination and feature the courage of students who stand up to fight.

We do not encourage disruption or aggression in the classroom, but rather the intellectual discussion of ideas. It is never appropriate to teach an opinion as if it were a fact.

New stories are added each week. To read some of our Courage in the Classroom stories, please visit the link below.

Online Connection:

<http://www.turningpointusa.net/opinion/courage-classroom/>



TURNING POINT USA'S FREE MARKET ALLIANCE

There are many youth organizations that exist to advance similar principles. Some of these include Turning Point USA, College Republicans, Young Americans for Liberty, Young Americans for Freedom, and Heritage Action for America. Although there are differences, the theme and objective of each organization is similar.



Turning Point USA is leading the effort to unite these groups under one umbrella network. This network is called the Free Market Alliance. Any group that advocates for free markets is welcome to join this network.

Members of the Free Market Alliance are invited to participate in innovative activism initiatives such as National Debt Awareness Week, receive and distribute informative economic materials, partner with like-minded organizations to host campus debates, host speakers, and sign coalition letters that are sent to members of Congress. Alliance members are also able to connect with other group leaders in their area to share ideas or collaborate for events and activism initiatives.

The Free Market Alliance is free to join and does not require a time commitment. All activities are optional. The goal is to unite likeminded organizations and work together to accomplish similar objectives.

To learn more about Turning Point USA's Free Market Alliance, or to join, please visit the links below.

Online Connection:

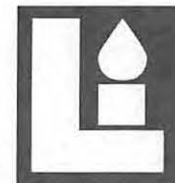
<http://www.turningpointusa.net/about-alliance>

Online Connection:

<http://www.turningpointusa.net/join-alliance>



**HERITAGE
ACTION
FOR AMERICA**



CAMPUS EDUCATION and MATERIAL DISTRIBUTION

One of the best ways to educate your peers is by distributing educational material.

This can be done on campus in a variety of ways. You can go “door to door” (see Dorm-to-Dorm Initiatives for more details), or stand on the quad or outside main building. High school students may find lunch periods or the time before and after to school to be best for this. Be sure to follow all school policies and procedures.

Materials can also be distributed at events hosted by your group. For example, if you host a debate on economics, 10 Common Economic Myths would be a great publication to give to students who attend.

Try to reach the students who would otherwise not receive these materials. Handing them out at your meeting is good, but it's important to share them with students who may hold different political opinions. Everyone can learn something.

Turning Point USA is happy to provide groups with the following materials:

- 10 Common Economic Myths
- How to Debate Your Teacher (and win)
- Student Debt Receipts
- Pocket U.S. Constitutions
- Publications from economic think tanks
- Other publications as they become available (check website for updates)



Online Connection:

Here you will find information regarding how to request educational materials for your group.

SOCIAL MEDIA

Each Turning Point USA chapter is encouraged to operate Facebook and Twitter accounts for the group. It is up to each chapter to determine who will post the updates and content.

Most students use social media more often than they check their email account. Social media can be great for sharing meeting times and locations, as well as updates and pictures from events. We also invite chapters to “share” and “retweet” posts from the national Turning Point USA page.

All Turning Point USA chapters with social media accounts are required to notify the Social Media Director. Please note that your page links will be displayed on our website.

The key to a successful social media page is creativity. We have included some content options below, but please do not feel limited to these ideas:

- Updates and Event Information
- Articles, Research, and Statistics
- Discussion Starters (ask questions and invite followers to participate in discussion)
- News Updates/Current Events
- Quotes and Famous Sayings
- Photos
- Memes
- Posts from the national Turning Point USA accounts



Turning Point USA Social Media Accounts

Facebook: <http://www.turningpointusa.net/TheTurningPointUSA>

Twitter: @TurningPointUSA

YouTube: <http://www.youtube.com/TheTurningPointUSA>

Reddit: r/theturningpointusa

Tumblr: TheTurningPointUSA

Instagram: TurningPointUSA

Be sure to connect online with Turning Point USA!

If you have pictures or posts that you would like to see featured on any of our national accounts, please send them to our Social Media Director at _____ (SocialMedia@turningpointusa.net).

Please remember to share your best Social Media posts and ideas on the Turning Point USA Idea Board.

Memes

Memes are great tools to gain attention and awareness on college campuses and high schools, but especially on social media.

Turning Point USA has been the leading force in creating and dispersing politically and economically themed memes all throughout the internet. For those of you that do not know, a meme is a picture with words that satirize or make fun of the person in the picture to prove a bigger point.

The meme above is able to portray many different messages to the person who views it. First of all it is very funny, it shows that Obama is trying to not talk about debt and avoid the subject completely. Secondly, it illustrates that we do indeed have a problem with the debt, and since it is a problem Obama does not want to talk about it. And finally, the biggest and most important point of all, this meme tells us that we owe considerable money to China, 800 billion dollars to be exact. So in two sentences and a funny picture, this meme is able to convey extremely important concept and ideas to the person looking at the meme.



Very few pictures or graphs are able to do this. The beauty and mastery of a meme is that you are able to combine deep policy positions with a humorous touch. It adds levity to the unfortunate fiscal dilemmas our country is facing, but it also opens the door to many other people who might not have been open to seeing or viewing anything about politics before.

Continue to check out Facebook and Twitter for more creative memes. Also check out our website to see some of our best and most popular.

Online Connection:

<http://www.turningpointusa.net/memes/nggallery/page/2/>.

Here you will find some of Turning Point USA's most popular memes.



DORM-TO-DORM INITIATIVES

Although the process will vary at each school, many universities allow students to knock on dorm room doors and/or leave materials on door knobs. This can be a great opportunity for your group to educate and inform your peers on campus.

Here are some ideas for materials to distribute:

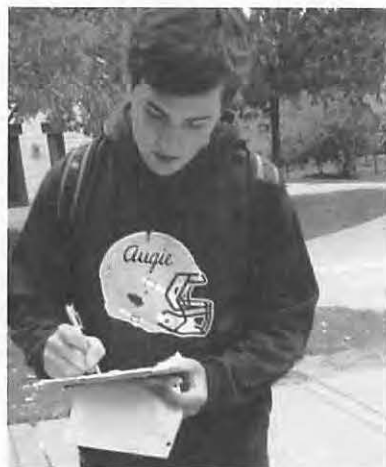
- Student Debt Receipts
- Turning Point USA Scorecards
- 10 Common Economic Myths
- How to Debate Your Teacher (and win)



Inventory changes on a regular basis. Be sure to check our website for the most updated list of available materials. All publications will be provided free of charge to certified Turning Point USA chapters and members of the Free Market Alliance.

Online Connection:

This link will take you to our Material Request page. Here you can view, download, and print materials mentioned above, or order a collection for your group.



POLITICAL PARTICIPATION

One of the best ways to learn about free market principles is to get involved with politics at the local, state, and federal level. By attending community events such as town halls, meet-and-greets, fundraisers, and precinct committee meetings, students can network with political professionals and learn about the issues through real world experience. Volunteering at a campaign office or interning for an elected official can also be a great learning opportunity for students who wish to do more.

Many organizations put on student conferences throughout the year. These are great opportunities for students to travel, network, and learn from the most notable people in politics.

Although your group may not endorse a particular candidate or be aligned with one particular party, students can still be involved independently. If you're not sure where to start, check out the websites for groups and candidates that interest you. Nearly every organization offers some type of volunteer opportunity, so it should be easy to find.



POSTER/SIGN CAMPAIGNS

One of the most powerful and effective ways to make a statement on campus is through displaying posters and signs that reflect your viewpoint. This allows you to advertise a particular idea that may be ignored in the classroom setting.

Here are some tips to ensure your signs and posters are effective:

- Write clear, concise messages that are easy to understand
- Make your letters large and bold
- Make your signs and posters as visually appealing as possible
- Choose highly visible locations to hang your signs/hold your posters
- Have additional information available for students who want to learn more

Here is a sample poster that you could create to voice opposition to Obamacare:



You can easily turn this poster into a sign that can be displayed across campus. If needed, remember to get approval before hanging these signs around your school.

Remember that when you choose to advertise ideas through signs and posters, your group becomes the campus figurehead for that idea. Be sure to always act and dress appropriately, and conduct behavior in a positive manner. You are the face of your ideas.

TURNING POINT USA'S COPYRIGHT POLICY

Our logo is under copyright. Any materials, signs, posters, or apparel items that you create must be approved by the National Headquarters before they are produced.

To get something approved, please submit a final copy of the image or item via email to info@turningpointusa.net. Please note that approval may take up to 48 hours.

Online Connection:

This link will take you to our Downloadable Graphics page. Here you will find logos, images, and photos that may be used to design promotional material for your chapter. Please note that anything you create with these graphics must be approved by the National Headquarters prior to public use.



SPEAKERS BUREAU

Turning Point USA operates a Speakers Bureau to give students a voice in the political sphere.

Members of the Speakers Bureau are given an introductory kit designed to provide essential speaking skills and tips for new speakers. After reviewing these materials, students are reading to begin speaking.

Our Public Relations team works to promote members of the Speakers Bureau and solicit speaking engagements and radio interviews on their behalf. Students are also given the tools to solicit opportunities for themselves.

Most members speak within a 50-mile radius of their home or university. Members are encouraged to make the event their own and give personal perspective. We never tell our speakers what to say. All speakers are encouraged to mention Turning Point USA and provide an overview of what we do, but the focus of the presentation or interview is usually not the organization. Most speeches and interviews are based on the speaker's selected speaking topics. Some of these topics include:

- Youth activism
- Importance of capitalism, fiscal responsibility and free markets
- Student loans, student debt, etc.
- Education in America, biased schools, biased textbooks
- Impact of the national debt on future generations

Our goal is to give students a platform. We work tirelessly to give students the support, tools, and resources needed to have a voice in politics.



All chapter members are invited and encouraged to apply for the Speakers Bureau. This is a great opportunity to build public speaking skills while spreading the message of fiscal responsibility, free markets, and capitalism across the country.

Online Connection:

<http://www.turningpointusa.net/join-speakers-bureau/>

This link will take you to our Speakers Bureau application.

Online Connection:

This link will take you to our Speakers Bureau Library. Here you will find pictures, videos, and podcasts from our speakers' past events.



The DO's and DON'TS of CAMPUS ACTIVISM

Tips from Experienced Leaders

DO...

- Be respectful, polite, and courteous at all times. You are representing a movement, and want to be perceived as a kind, caring person.
- Dress appropriately at all events sanctioned by your chapter.
- Be open to all new members interested in joining your group. Remember that Turning Point USA is non-partisan.

DON'T...

- Disrupt or destroy other groups' activities. You don't have to agree with what other organizations do, but never damage their property or wrongfully defame their members.



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EARNING MEDIA

Getting attention and media recognition for your group can be very challenging and difficult at times. It is important to remember, that the press always want a new, fresh angle to the story. For example, if you are holding an event on the national debt, and you are trying to spread awareness that the debt just hit 17 trillion, you have to word your press releases and inquires to media in new and creative ways.

For example, instead of saying "Students host debt week to raise awareness." A press release or call to a media outlet should read something along the lines of "Angered students protest debt hitting 17 trillion, call for immediate action against generational theft."

The second pitch is much more interesting and biting. The press and media are inundated with calls and emails asking people to cover their story. Therefore, make your pitch one of a kind and more appealing to a journalist.

Another key to earning media is to be persistent. Emailing the local editor of the paper and hoping he responds is not going to get you press coverage. Instead, emailing, writing a hand written letter, calling, and visiting his office will probably gain attention to your story. There is a fine line between being persistent and being annoying. Reporters like people who are persistent, for it shows that you care about the event or story you are trying to get coverage for.



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Bottom line when trying to gain media for your group, is to be creative and biting, as well as trying to be relevant and current. If you want the media to show up try and invite local elected officials to come and introduce your event or story you want covered. Local officials usually can draw some of the papers or news outlets there for you as well.



If you feel a creation incident or event you are hosting garners national attention, the best way to climb up that ladder is to use social media to spread the story. Facebook and Twitter are easy ways to spread certain stories to get national attention.

If you are ever in need or require assistance in gaining attention for your group or you feel you have a story or incident that requires and garners national attention, you can always contact our team at: info@turningpointusa.net.



RAISING FUNDS

One of the biggest challenges that many groups face is raising funds for activism activities. We have tried to provide you with several low-cost ideas, but at some point your group may need to raise some money.



Here are a few ideas on how to raise funds for your group:

- Sell t-shirts, sweatshirts, wristbands, and other items to members of your group
- Sell lemonade, snow cones, candy, etc. on campus
- Host events and charge for admission
- Apply for an Activism Grants through Turning Point USA
- When members of your group speak at local events, politely ask the audience for donations to support your activism initiatives and special projects

Online Connection:

Turning Point USA offers Activism Grants to chapters in need of funds for various activities. This link will take you to the Activism Grant Request Form. Only official chapter leaders may submit this form.



CONCLUSION: LEADING *the* MOVEMENT

This book is what you make of it. You have been given the tools and information needed to be a successful free market activist at your university or high school. Being an activist does not stop or start at political meetings or rallies. Being an activist means challenging teachers in the classroom, debating your friends on policy, and battling tirelessly against the ideas of big government and anti-free market legislation.

As a young person your voice is amplified much more than older activists. When the youth speaks the nation listens. Every person in the movement can make a difference. Sometimes all it takes is an iPhone, or asking a teacher a pointed question. With the continuous spread and innovation with technology, young people are given a greater voice and opportunity to make a difference than any other time in political history.

Never be afraid to stand up for what you believe in. Many people are looking for groups on campus that align with their beliefs. People who believe in capitalism will come under attack in academic environments. There is more need now than ever for a strong student organization that stands up for these principles. Get involved! Start a chapter, write a column, or recruit a friend. The success of this movement depends on YOU!



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APPENDIX

- A – Mission Statement
- B – Constitution
- C – Sample Meeting Agenda
- D – Sample Memes
- E – TPUSA Testimonials
- F – Get Involved NOW



TURNING POINT USA Campus Activism | page 40

MISSION STATEMENT

Turning Point USA starts conversations among young people, by educating students about fiscal responsibility, free markets, and capitalism. Through non-partisan debate, dialogue, and discussion, Turning Point USA believes that every young person can be enlightened to true free market values.

WE BELIEVE: In Balanced Budgets A country, business, or family should not spend more money than it takes in. High debts ruin economic potential, plague private investment, and jeopardize the future generations chance to enjoy prosperity.

WE BELIEVE: In an Informed Electorate The greatest solution to combating generational theft is an electorate that understands the issues, civics, and basic governmental policy. With a more informed electorate, old political talking points of the past will no longer be viable, candidates will be forced to stand behind their principles, and pressured to execute beneficial public policy.

WE BELIEVE: In the Power of the Youth With over 46 million younger voters eligible to vote in 2012 alone and millions more each year, younger generations are this country's fastest growing demographic. If we do not target the youth, debts will become a thing of habit, and our republic forever lost.

WE BELIEVE: In an Independent Approach Turning Point USA does not stand on party, rather on principle. Both sides of the aisle are responsible for reckless spending and trillion dollar deficits. It is now time for a resurgent citizen force to take action against such politicians by educating the electorate about the theft that has been occurring.

WE BELIEVE: That tomorrow is brighter No matter how deep the hole, or gloomy the day, never bet against America. The power of freedom and liberty is a force that can overcome a government bureaucrat, agency, or even politician. The root of Turning Point USA is an optimistic approach, and the core belief that tomorrow will be more prosperous.

TURNING POINT USA CONSTITUTION

Article I (Name)

The name of the organization shall be Turning Point USA

Article II (Objective, Aims, or Purpose)

It shall be the purpose of ____Turning Point USA (name) to promote fiscal responsibility, free markets, and capitalism.

Article III (Membership and Eligibility Criteria)

Section A: Membership is open to any enrolled UW-Madison student who:

1. __Believes in freedom
2. __Wants to challenge the norm

Article IV (Voting)

Section A: A quorum will be ____3____

Section B: Each member in good standing may vote.

Article V (Officers)

Section A: The (name of organization TPUSA shall have a President, Vice President, Secretary and/or Treasurer, Advisor, Deputy Pres/VP/ Treasurer. These executive officers comprise the Board.

Section B: All officers must be members of _TPUSA

Section C: The term of office shall be from ____August, 10th to ____July, 30th

Section D: Election of officers shall be held ____Annually____
At least two weeks notice shall be given before the election meeting. Nominations shall be initiated from the floor and elections done by a ballot. The person receiving majority vote will be elected.

Section E: Any officer may be removed from membership by a two-thirds vote of the Executive Board. Any officer removed may appeal to the general membership. Said officer shall be considered reinstated with two-thirds approval of the members.

Section F: Any vacancy which may occur in an office shall be filled by appointment by the president pending ratification at the next group business meeting.

Article VI (Duties of Officers Defined- This is only one possible way to organize duties - you may decide on a different division of labor for your officers.)

Section A: The President

1. The president shall be the chief executive officer
2. The president shall appoint all committee chairpersons
3. The president, with approval of the executive board, directs the budget

4. Vacancies in offices will be filled by appointment of the President with approval of the general membership.

Section B: The Vice President

1. The vice president shall be the parliamentarian for the organization.
2. The vice president shall assume the duties of the president should the office become vacant, or in the absence of the president.
3. The vice president will keep and have available current copies of the constitution and bylaws.
4. The vice president will be responsible for scheduling programs.

Section C: The Secretary

1. The secretary shall be responsible for keeping the minutes of all meetings and the meetings of the executive board.
2. The secretary will provide a copy of the minutes for each officer and keep a master file.
3. The secretary shall maintain a complete and accurate account of attendance and membership status.

Section D: Treasurer

1. The treasurer shall keep a current record of all financial transactions.
2. The treasurer shall develop quarterly reports containing a list of all receipts and disbursements and distribute them among the membership.
3. The treasurer will be responsible for checking the accuracy of all bills and invoices and paying them correctly and on time.
4. The treasurer will perform other duties as directed by the president.

Section E: Advisor

1. The advisor shall assist the group in their execution of roles and responsibilities.
2. The advisor shall provide feedback to the organization regarding its operation and functioning.
3. The advisor shall serve as a resource.
4. The advisor should provide advice upon request, and also should share knowledge, expertise, and experience with the group.
5. The advisor will be a nonvoting member of the organization.

Article VIII (notice of meetings)

Section A: The times for regularly scheduled meetings shall be:

Section B: At least days notice shall be given for each regular business meeting.

Section C: Special or emergency meetings may be called with less than _____ hours/days notice by the Executive Board.

Section D: The meetings shall include a quorum, order of business, and disposition of the minutes.

SAMPLE MEETING AGENDA

Meeting Agenda

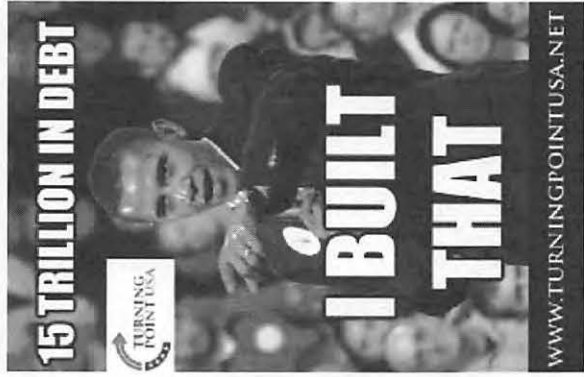
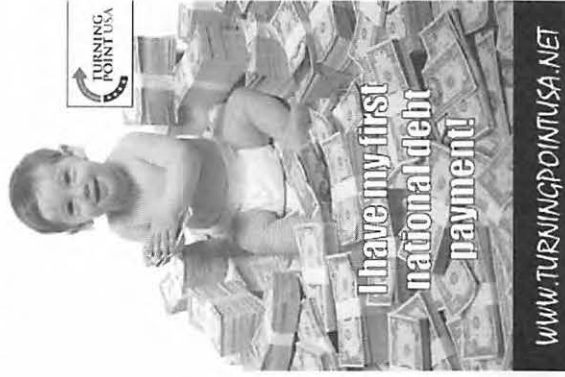
October 23rd

Room 212, 7pm

- I. Introductions
- II. Pledge of Allegiance
- III. Announcements/Upcoming Events
 - a. National Debt Awareness Week
 - i. Sign-up for activism activities
 - b. Campus Debate
 - c. Youth Forum with Charlie Kirk
 - d. CPAC Trip
- IV. Committee Meetings
 - a. National Debt Awareness Week Committee
 - i. Print and cut Student Debt Receipts
 - ii. Make and hang posters
 - b. Campus Debate
 - i. Find a moderator
 - ii. Advertise for the event
 - iii. Food for attendees
 - iv. Finalize budget
 - c. Youth Forum with Charlie Kirk
 - i. Secure venue
 - ii. Advertise for event
 - iii. Develop incentives for student attendance
- V. Committee Meeting Reports
- VI. T-shirt Orders
 - a. Collect money
- VII. Ideas and Suggestions
- VIII. Closing Comments

SAMPLE MEMES

New memes are posted daily on our website and social media accounts!



TESTIMONIALS



"Being state director has helped me connect students from all over Georgia to politics. I'm proud to know that I'm helping give students a voice."

**—Austin Paul, West Hall High School,
TPUSA-Georgia**



"TPUSA gives me an opportunity to become politically involved from a young age, and help fight for the values that I believe in."

—Seth McNair, Landon School, TPUSA-Virginia



"Turning Point USA has allowed me to converse about the political process and the issues that governments face. Since becoming a columnist, I have been able to connect with other students who share the same political beliefs and interests in hopes of making a difference for the greater public as a team."

**—Jasmine Eclipse, University of Oregon,
TPUSA-Oregon**



"Turning Point USA has given me the confidence to share my political opinions and become a leader to those around me."

**—Saga Lisslo, Fordham University,
TPUSA-New York**



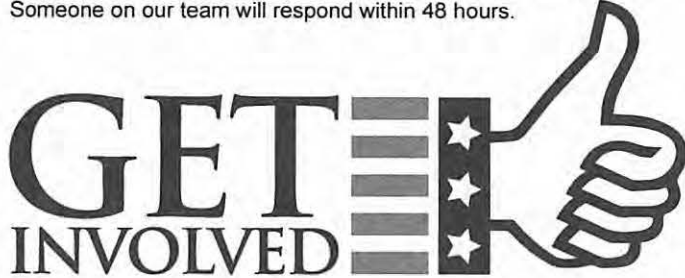
"Turning Point USA has given me the opportunity to connect with like-minded people. It is a support system that empowers me to express myself and truly make a difference. I am so grateful to be part of such an incredible organization and movement."

**—Katherine Sodeika, University of Wisconsin –
Madison, TPUSA-Wisconsin**

GET INVOLVED NOW

To learn more about Turning Point USA, or to get involved with any of the projects mentioned in this guide, please visit our website at www.turningpointusa.net.

All questions should be directed to info@turningpointusa.net. Someone on our team will respond within 48 hours.



www.turningpointusa.net/GetInvolved

Turning Point USA is a non-profit 501c(3) organization that runs entirely on donations from citizens like you. When you support Turning Point USA, 90% of your donation goes directly to student activism initiatives such as our Campus Activism Guide for Free Market Thinkers. Please consider supporting our efforts to defend fiscal responsibility, free markets, and capitalism.

All support is greatly appreciated. Donations can be mailed to:

Turning Point USA
217 ½ Illinois Street
Lemont, IL 60439

Donations can also be made online at www.turningpointusa.net.

TURNING POINT USA

Policy: Policy Governing Political Activity

Adopted: December 27, 2013

Article I – Purpose

The purpose of this Policy is to protect the interest of Turning Point USA (“Corporation”) from political activity that could jeopardize the Corporation’s tax-exempt status under IRC sec. 501(c)(3). It is the Corporation’s intent that all officers, directors, employees, and volunteers of the Corporation annually review this policy and comply with the provisions set forth herein. This Policy does not govern lobbying or other legislative activities conducted by the Corporation.

Article II- Scope of Prohibition

As a tax-exempt organization under IRC sec. 501(c)(3), the Corporation is absolutely prohibited from directly or indirectly participating in, or intervening in, any political campaign on behalf (or in opposition to) any candidate for elective public office. This prohibition applies to any and all campaigns whether at the federal, state, or local level. Since a single transgression into political campaign intervention may lead to a costly challenge to the Corporation’s tax exemption and possible loss of that status, it is absolutely critical that all officers, director, employees, and volunteers closely adhere to this Policy.

Article III- Individual Actions

All officers, directors, employees, and volunteers of the Corporation are prohibited from engaging in any partisan activity during work hours, and from using any of the Corporation’s resources, including phones, faxes, email, mailing lists, and meeting space for the benefit or opposition of a political party or political candidate. This Policy is not intended to restrict free expression on political matters by individuals speaking for themselves outside the scope of their work for the Corporation. However, when speaking in an individual capacity, great care and effort should be taken to articulate that the actions and/or comments are personal and are not intended to represent the views of the Corporation.

Article IV- Examples of Prohibited Activities

To better understand the scope of this Policy, the following are examples of prohibited activities:

- A. Publicly endorsing or opposing a particular candidate or political party in any printed, written, oral, or electronic publication or correspondence;
- B. Using a Corporation email address to disseminate partisan or candidate information in a biased manner;
- C. Selling a mailing list, leasing office space, accepting paid political advertisements if these goods and/or services are only made available to one candidate, or if they are not made available to the general public;
- D. Creating links on the Corporation’s website to partisan or candidate-related material contained on other websites; or
- E. Funding political-candidates, partisan organizations, or other organized efforts to influence a political election.

For additional examples and information on prohibited activities, individuals are encouraged to review IRS Fact Sheet-2006-17 and IRS. Rev. Ruling 2007-41. Both documents are available at www.irs.gov.

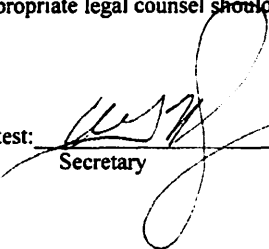
Article V- Board-Approved Activities

This Policy is not intended to prohibit the Corporation from engaging in non-partisan, educational activities related to political elections which are permissible for an IRC sec. 501(c)(3) organization to engage in under federal law. Examples of these activities may include public forums, candidate debates, voter registration initiatives, or other voter-education activities. However, none of these activities shall be conducted unless carefully planned to avoid any actual or perceived bias and shall be expressly pre-approved by the Board of Directors.

Article VI- Procedures for Addressing Potential Abuses

Any actual or possible actions that may violate this Policy shall be reported immediately in writing to the Secretary of the Corporation, for review by the Board of Directors. If the Board has reasonable cause to believe that the action does violate this Policy, corrections shall be made and the individual shall be subject to disciplinary procedures that may include, but not be limited to, warnings, suspension, or termination.

If any officer, director, employee, or volunteer has a specific question regarding the scope of this Policy, appropriate legal counsel should be timely sought in accordance with proper Board-approval.

Attest:  _____ Date: 12 27- 13

Secretary



OFFICE OF THE SECRETARY OF STATE

JESSE WHITE • Secretary of State

DECEMBER 13, 2013

6931-403-1

WAGENMAKER & OBERLY, LLC
53 W JACKSON BLVD #550
CHICAGO, IL 60604

RE TURNING POINT ACTION

DEAR SIR OR MADAM:

ENCLOSED YOU WILL FIND THE ARTICLES OF INCORPORATION OF THE ABOVE NAMED CORPORATION. THE CORPORATION IS REQUIRED TO FILE AN ANNUAL REPORT EACH YEAR. BLANK FORMS WILL BE MAILED BY THIS OFFICE TO THE REGISTERED AGENT AS SHOWN BY OUR FILES APPROXIMATELY 60 DAYS PRIOR TO ITS ANNIVERSARY MONTH. (ORIGINAL DATE OF INCORPORATION).

THE REQUIRED FEE OF \$50.00 IN THIS CONNECTION HAS BEEN RECEIVED AND PLACED TO YOUR CREDIT.

CERTAIN NOT FOR PROFIT CORPORATIONS ORGANIZED AS A CHARITABLE CORPORATION ARE REQUIRED TO REGISTER WITH THE OFFICE OF THE ATTORNEY GENERAL. UPON RECEIPT OF THE ENCLOSED ARTICLES OF INCORPORATION, YOU MUST CONTACT THE CHARITABLE TRUST DIVISION, OFFICE OF THE ATTORNEY GENERAL, 100 W. RANDOLPH, 11TH FLOOR, CHICAGO, ILLINOIS 60601 TELEPHONE (312) 814-2595.

THE ISSUANCE OF THE ARTICLES OF INCORPORATION DOES NOT ENTITLE THE CORPORATION TO A PROPERTY TAX EXEMPTION. YOU MUST APPLY FOR THAT EXEMPTION THROUGH THE BOARD OF REVIEW IN THE COUNTY WHERE THE REAL ESTATE IS LOCATED.

SINCERELY,

JESSE WHITE
SECRETARY OF STATE
DEPARTMENT OF BUSINESS SERVICES
CORPORATION DIVISION
TELEPHONE (217) 782-6961

FORM NFP 102.10 (rev. Dec. 2003)
ARTICLES OF INCORPORATION
General Not For Profit Corporation Act

Jesse White, Secretary of State
Department of Business Services
501 S. Second St., Rm. 350
Springfield, IL 62756
217-782-9522
www.cyberdriveillinois.com

FILED:12/13/2013
JESSE WHITE ILLINOIS SECRETARY OF STATE

Remit payment in the form of a
cashier's check



CP0113124

File # 69314031

Filing Fee: \$50 Approved: KAK

----- Submit in duplicate ----- Type or Print clearly in black ink ----- Do not write above this line -----

Article 1. Turning Point Action
Corporate Name: _____

Article 2.
Name and Address of Registered Agent and Registered Office in Illinois:
Wagenmaker & Oberly, LLC

Registered Agent: _____
First Name Middle Name Last Name
53 W. Jackson Blvd., Suite 550
Registered Office: _____
Chicago Number IL Street Suite # (P.O. Box alone is unacceptable) Cook
City ZIP Code County

Article 3.
The first Board of Directors shall be 4 in number, their Names and Addresses being as follows
Not less than three

Director Name	Street Address	City	State	Zip Code
Bruno Behrend	823 Forest Ave.	River Forest	IL	60305
Michael Miller	20 Steeplechase Rd.	Barrington	IL	60010
Charlie Kirk	418 Cherry Creek Ln.	Prospect Heights	IL	60070
Bill Montgomery	1301 McCarthy Rd.	Lemont	IL	60439

Article 4.
Purpose(s) for which the Corporation is organized:

see attached

(continued on back)

ML
3/1

Article 4.(continued)

Is this Corporation a Condominium Association as established under the Condominium Property Act? (check one)

☐ Yes ☒ No

Is this Corporation a Cooperative Housing Corporation as defined in Section 216 of the Internal Revenue Code of 1954? (check one)

☐ Yes ☒ No

Is this Corporation a Homeowner's Association, which administers a common-interest community as defined in subsection (c) of Section 9-102 of the code of Civil Procedure? (check one)

☐ Yes ☒ No

Article 5.

Other provisions (For more space, attach additional sheets of this size.):

Article 6.

Names & Addresses of Incorporators

The undersigned incorporator(s) hereby declare(s), under penalties of perjury, that the statements made in the foregoing Articles of Incorporation are true.

Dated December 13, 2013
Month & Day Year

Signatures and Names

1.	<u>Sally R. Wegman</u> Signature <u>Sally R. Wegman</u> Name (print)
2.	_____ Signature _____ Name (print)
3.	_____ Signature _____ Name (print)
4.	_____ Signature _____ Name (print)
5.	_____ Signature _____ Name (print)

Post Office Address

1.	<u>53 W. Jackson, #550</u> Street <u>Chicago IL 60604</u> City, State, ZIP
2.	_____ Street _____ City, State, ZIP
3.	_____ Street _____ City, State, ZIP
4.	_____ Street _____ City, State, ZIP
5.	_____ Street _____ City, State, ZIP

Signatures must be in BLACK INK on the original document.

Carbon copies, photocopies or rubber stamped signatures may only be used on the duplicate copy.

- If a corporation acts as incorporator, the name of the corporation and the state of incorporation shall be shown and the execution shall be by a duly authorized corporate officer. Please print name and title beneath the officer's signature.
- The registered agent cannot be the corporation itself.
- The registered agent may be an individual, resident in Illinois, or a domestic or foreign corporation, authorized to act as a registered agent.
- The registered office may be, but need not be, the same as its principal office.
- A corporation that is to function as a club, as defined in Section 1-3.24 of the "Liquor Control Act" of 1934, must insert in its purpose clause a statement that **it will comply with the State and local laws and ordinances relating to alcoholic liquors.**

EXHIBIT A
ADDENDUM TO ARTICLES OF INCORPORATION OF
TURNING POINT ACTION

Article 4. Purposes

Turning Point Action (the Corporation) is organized and operated exclusively for tax-exempt purposes in accordance with section 501(c)(4) of the Internal Revenue Code of 1986 (or a corresponding provision of any future United States Internal Revenue law, referred to below as the "Code"). More specifically, the Corporation is dedicated to promoting social welfare through raising awareness about free markets and capitalism, initiating civic action amongst the younger generation, and educating youth in order to establish free market policies into law. Turning Point Action thus aims to be a resource for free market thinkers to further advance their values to educate and empower the younger generation.

Article 5. Limitations of Corporate Authority

1. The Corporation, being organized exclusively for social welfare purposes in order to promote the common good and general community welfare, may make distributions to organizations and individuals in furtherance of its corporate purposes and in accordance with section 501(c)(4) of the Code. Under no circumstances shall the Corporation make any distributions that are inconsistent with its purpose statement above.

2. No part of the net earnings of the Corporation shall inure to the benefit of, or be distributable to its members, directors, officers, or other private persons, except that the Corporation shall be authorized and empowered to pay reasonable compensation for services rendered and to make payments and distributions in furtherance of the purposes set forth in Article 4 above.

3. Notwithstanding any other provision of these articles, the Corporation shall not carry on any other activities not permitted to be carried on (1) by a corporation exempt from federal income tax under section 501(c)(4) of the Code or (2) by a corporation, contributions to which are deductible under section 170(c)(2) of the Code.

4. Upon dissolution of the Corporation, the Board of Directors shall, after paying or making provision for the payment of all of the liabilities of the Corporation, dispose of all of the assets of the Corporation, exclusively for the purposes of the Corporation in such manner, or to such organization(s) organized and operated exclusively for charitable or educational purposes, as shall at the time qualify as an exempt organization(s) under section 501(c)(3) or section 501(c)(4) of the Code, as the Board of Directors shall determine. Any such assets not so disposed of shall be disposed of by the appropriate court of law of the county in which the principal office of the Corporation is then located, exclusively for such purposes or to such organization(s), as said court shall determine, which are organized and operated exclusively for tax-exempt purposes.

1302

WAGENMAKER
OBERLY

TRUSTED ADVISORS TO NONPROFITS

Chicago, Illinois
www.wagenmakerlaw.com

CHASE
JPMorgan Chase Bank, N.A.
www.Chase.com

2-1-710

01/17/14

PAY TO THE
ORDER OF

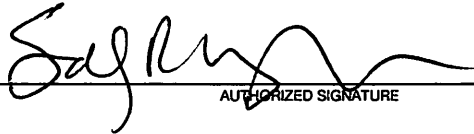
U.S. Department of Treasury

\$ **850.00

Eight Hundred Fifty and 00/100*****... DOLLARS

U.S. Department of Treasury

Wagenmaker & Oberly, LLC


AUTHORIZED SIGNATURE

MEMO

⑈001302⑈ ⑈071000013⑈

426726902⑈

Wagenmaker & Oberly, LLC - Payee Copy

1302

U.S. Department of Treasury
110 — IOLTA

IRS Form 1023 filing fee

01/17/14

850.00

IOLTA

850.00

Wagenmaker & Oberly, LLC - Firm Copy
Client Trust Account

1302

U.S. Department of Treasury
110 — IOLTA

IRS Form 1023 filing fee

01/17/14

850.00

IOLTA

850.00